



**Cooperative Education
&
Career Services
Annual Report
2005 - 2006**

Cooperative Education and Career Services

Annual Report 2005-2006

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Annual Report 2005-2006

Executive Summary January 2007

Cooperative Education and Career Services experienced another productive, eventful year. I am pleased to share with you the significant highlights, employment outcome data and all of the numerous activities the dedicated, energetic staff was involved in. We recognize the important role we play in the recruitment, retention and post-graduate success of our students. The wide range of services we provide are designed to support students at all stages of their career development, from freshmen to alumni. Our mission is to guide students as they enter their academic experience here at Pace with career information and exploratory activities, assist them with preparation and placement in co-op internships, as well as ready them for post-graduate success.

The 2005-2006 academic year signaled a new direction for this department under my leadership which commenced in January of 2006. One year later, I look back at the major accomplishments and initiatives our team has implemented.

With the financial support of employers such as Goldman Sachs, Target Corporation and many others who have provided financial sponsorships to our many events and career fairs, we have been able to continue to provide subscriptions for our technical resources so valuable to students in today's information age. Online databases such as CareerSearch, the Vault Online Library, the eRecruiting database, an on-line recruitment site where we post all job and internship opportunities, and career fair software module would not be affordable without these contributions and fees collected from career fairs. In addition to technical resources, these contributions made possible a complete renovation of the New York City campus common office space and conference room, complete with painting and new furniture allowing for increased comfort for our students and visiting recruiters. The conference room in Gannett House, Pleasantville was also upgraded with new furniture and décor for a much more professional appearance.

A major innovation this year was the long anticipated career development course offered to students both on the NYC and Pleasantville campuses. INT197 "Exploring Majors and Careers" was a joint collaboration between our staff, the Center for Academic Excellence and Dyson College. The course was developed over several months and was offered as a pilot in spring of '06. 75 undecided freshmen and sophomores completed this one credit course designed to guide them through the process of choosing a major and career, goal setting and decision making. Ivy Aviles-Rivera, Assistant Director, Pleasantville and Carolyn Kleiman, Counselor, New York City were our first instructors to teach this important new course.

As always, our innovative team has added new events to meet specific needs of students; transfer workshops, an education career fair, practice interview days for education majors, Lunch & Learn series and National Career Development Day festivities.

The employment data contained in this report was obtained through individual contact, mail and email surveys conducted prior to graduation through six months following their degree completion. The following pages offer a window into our students' successes and the department's varied activities of the past academic year.

Jody Queen-Hubert

Executive Director

Cooperative Education / Internship Program Highlights 2006

- **927** Cooperative Education Internship positions were held by undergraduate and graduate students in 2005-2006. **728 (78%)** were held by undergraduate students and **199 (22%)** were graduate student placements. **163 (17%)** of these were placements were held by international students.
- Co-op students worked in part-time and summer pre-professional, study-related internships with **456** employers in the tri-state area. **64** of these employers were not-for-profit or government agencies.
- **2,840** Co-op Internship opportunities were posted on our eRecruiting database. **1,185** students sent over **19,000** resumes to these postings.
- **65%** of those Pace students who applied and followed through with the interview and application process were successful in obtaining co-op internships.
- The hourly salary earned by undergraduate co-op students averaged **\$13.89**, an increase of 2% and for graduate students averaged **\$17.18** per hour, an increase of 6.7%. **74%** of placements were in paid co-op internships.
- **438** confirmed graduates of the class of 2006 held a co-op internship at some point during their academic experience. **87%** of those who responded to the survey had obtained employment within 3-6 months of graduation.
- **257** confirmed graduates held a co-op position between May 2005 and August 2006. Of those, 168 responded to the graduation survey (65%). **83 reported offers of full-time employment from their co-op employers (49%) and 56 accepted that offer (67%).**
- **Organizations hiring 5 or more co-op interns in 2005-2006:**

UBS Financial Services Inc.	23
Merrill Lynch	18
KPMG, LLP	18
The Bank of New York	15
AXA Advisors, LLC	14
MBIA Insurance Corporation	14
PricewaterhouseCoopers, LLP	14
Deloitte & Touche, LLP	13
IBM	13
Morgan Stanley	12
JPMorgan Chase & Co.	11
Altria Corporate Services, Inc.	10
Geller & Company	9
Smith Barney	9
Lehman Brothers	8
SONY BMG Music Entertainment	8
New York County District Attorney's Office	8
INROADS	7
Ernst & Young, LLP	7
Deutsche Bank	7
Goldman Sachs	7
Citigroup	6
Swaps Monitor Publications	6
BDO Seidman, LLP	6
OpHedge Investment Services, LLC.	5
Muriel Siebert & Co., Inc.	5
Moody's Investors Service	5

Co-op Student Evaluation Summary

- *42% response rate from students placed in a co-op internship
- *82% reported their position was **extremely to very beneficial** to their professional & personal growth
- *53% reported their internship **helped them clarify their career goals**
- *79% reported their **supervisor was extremely to very interested in their learning & professional growth**
- *88% would **recommend their co-op internship position to other students**

Co-op Employer Evaluation Summary

- *31% response rate from internship placement supervisors
- 79% of supervisors rated their Pace co-op intern's **work attitude as excellent**
- 60% rated their Pace co-op intern's **quality of work as excellent**
- 75% reported their intern's **academic preparation was good to excellent**
- 69% reported a rating of **excellent for punctuality**

EMPLOYMENT OUTCOMES

Results from our Graduation Survey & Data Collection Class of 2006

- A total of **971 out of 2,877** confirmed master and bachelor degree recipients responded to the Co-op & Career Services graduation survey representing **34%** of the class. **65%** of respondents were registered with Co-op & Career Services.
- **795 (82%)** reported employment within 3 to 6 months after graduation. **701 (88%)** students reported employment related to their field of study.
- **13%** of undergraduate respondents are furthering their education in graduate or professional school. 162 students said they were seeking employment. 31 employed students indicated they were seeking new employment.
- **569** bachelor candidates responded to the survey. **456 (80%)** reported they had found employment with a median starting salary of **\$48,000**.
- **398** master degree candidates responded to the survey. **337 (84%)** reported employment with a median starting salary of **\$54,600**.
- **40%** of those who responded to the survey indicated that their employment was obtained as a result of one of our services. Co-op internships accounted for **15%**. Campus Recruiting Program accounted for **13%**. The remaining **12%** was obtained via career fairs on campus, job postings in our resource room and through our eRecruiting job postings, alumni and faculty referrals.

Full-Time Median Salaries by School

SCHOOL	BACHELOR	MASTER
Dyson Arts & Sciences	\$34,000	\$40,000
Seidenberg/CSIS	\$60,000	\$65,000
Lubin School of Business	\$46,000	\$62,000
Education	\$32,000	\$46,500
Lienhard School of Nursing	\$65,000	\$70,000

Graduate and Professional School Education

- **76 bachelor degree recipients reported they would be pursuing graduate studies full-time or part-time. Schools include:**

Adelphi University	NY Institute of Technology
Alliant International University	NYU
Baruch College/CUNY	NYU Dental School
C.W. Post/ Long Island University	NYU Stern School of Business
Cal State U- Bakersfield	Pace University
Cardozo School of Law	Polytechnic University
City College	Pratt Institute
College of New Rochelle	Queens College
CUNY John Jay College of Criminal Justice	Rutgers University
Dowling College	St. George's School of Medicine
Fashion Institute of Technology	SUNY New Paltz
Florida Atlantic University	Teachers College, Columbia University
Fordham University	The Pacific College of Oriental Medicine
Hofstra University	Touro Law Center
Hunter College	UMDNJ
Jones International University	Unitek College
Lehman College	University of Phoenix
Long Island University, Westchester	University of San Francisco
Manhattanville College	Virginia Commonwealth University
Merler Law School	Widener University School of Law
Mercy College	Yeshiva University
New York Law School	York University, England

- **The following are the degrees and fields being pursued:**

AUD in Audiology	MS Biology
DDS	MS Childhood Education
FNP	MS Clinical Health Psych/Public Health
JD	MS Computer Science
JD/MBA	MS Counseling Psychology
MA Art Education	MS Early Childhood Education
MA Art History	MS Ed Administration
MA Criminal Justice	MS Education/Early Childhood/Special Ed
MA Mathematics	MS Educational Technology
MA Speech and Language Pathology	MS Industrial Psychology
MA Pure Math	MS Information Technology
Master of Health Administration	MS Publishing
Master of Public Administration	MS Special Education
MBA	MS Speech Language Pathology
MBS Biomedical Sciences	MS Teaching, Social Studies & Special Ed
MFA	MSN Family Nurse Practitioner
MD	MSW Social Work
MLIS Library and Information Science	Paralegal Certification
MS Health Counseling	PhD in Psychology
MS Nursing	TESOL/Education/ESL
MS Acupuncture/Traditional Chinese Medicine	

- **25 master degree recipients reported they would be pursuing further studies full-time or part-time. Schools and degrees include:**

Argosu University / PsyD Clinical Psychology
 Boston University Law School / JD
 Brooklyn Law School / JD
 Columbia University / MPA Environmental Policy
 CUNY Baruch / MS Accounting
 Farleigh Dickinson University / PhD Clinical Psychology
 Ferkauf Graduate School of Psychology / PhD
 Fielding Graduate University / PhD Clinical Psychology
 Fordham Law School / JD
 Mercy College / MA Speech Pathology
 Montclair University / M Ed School Counseling
 NYIT / Instructional Technology
 NYU / MS Global Public Health
 Pace University / MS Accounting
 Pace University/ School Leadership Program
 Pace University / MPA
 Pace University / PsyD School Psychology
 Pace University Law School / JD
 Touro College / MS Administration

RECRUITING ACITIVITY HIGHLIGHTS

- **255** employers posted **398** positions for graduating students participating in the Campus Recruiting Program. This represents an **8%** increase in employers participating in CRP. **1380** interviews were conducted on both the New York City and Westchester campuses. **840** graduating students participated, an increase of **8.5%**.
- A summary of **Campus Recruiting Program Activity:**

	2005	2006
Number of employers participating	202	255
Number that came on campus to interview	153	110
Job opportunities posted thru CRP	338	398
Resumes sent	7502	6248
Interviews conducted on campus	1162	1380
Students participating	714	840
Orientation workshops conducted	33	44
Corporate presentations/info sessions	31	35

- **2,919** Full-Time employment opportunities were posted online for students about to graduate, as well as for recent and experienced alumni through our **Resume Referral Program** representing an increase of **9.1%** over last year's postings. More than **19,300** resumes were forwarded to employers for these opportunities
- A total of **5,010** jobs and internships were created on our eRecruiting database this year with over **44,519** applications/resumes going to employers. A total of **2,111** students utilized the online referral system.

- **9** Career Fairs were held on both campuses with over **300** employers attending. They included:

Fall 2005 New York Campus Career Fair
 MBA Career Day (New York City)
 (2) Experienced Professionals Career Fair (January and May/New York City)
 Nursing & Healthcare Career Fair (Pleasantville)
 Criminal Justice Career Fair (New York City)
 Westchester Job & Internship Fair (Pleasantville)
 Spring 2006 Internship & Part-Time Job Fair (New York City)
 Education Career Fair (Pleasantville)

- Employer outreach activities included over **60 on-site visits and meetings** with employers to develop job and internship opportunities as well connect with current interns in their field placements.

SPECIAL PROGRAMMING & EVENTS

Over **100 special topic workshops**, seminars, class presentations and panels were conducted by our counselors in addition to **58 sections of UNV101** classes in fall of 2005, connecting with over 1100 freshmen. **24** CLOUT Program career preparation workshops were conducted.

- Special Programming included:

Careers in Accounting
 Entry Level Jobs in the Business World/Not Just for Business Majors!
 Careers in Marketing and Communications
 Careers in Psychology
 Careers that Make a Difference
 Professional Etiquette Dinner
 Dress for Success Fashion Show
 Mock Interview Day for Education Majors
 Student Site Visit to Bloomberg LLP
 Lunch & Learn Series: Careers for English Majors, Event Planning, the Music Industry,
 Human Resources and CSI/Forensics
 National Career Development Day
 Co-op Information Sessions
 Diversity in the Workplace Series
 Mock Interview Days
 Science Meets Business
 Selling Yourself for a Successful Internship/Job Search
 Target your job Search!
 Find Yourself a Summer Job

- Special workshops for graduate students included:

Market Yourself & Invest in Your Career
 Resume Critiques from Industry Experts
 Seize Opportunities in your Company & Beyond
 Second Interview & Salary Negotiations
 MBA Alumni Panels
 MBA Employer Panel
 New Approaches to Networking
 Maximize Your Online Job Search

- Counselors made presentations and collaborated with the following clubs/organizations throughout the year:
Psi Chi, Phi Chi Theta, Beta Alpha Psi, PUMA, Finance Club, Accounting Society, Sigma Lambda Honor Society, SNAP, Entrepreneurial Club, NYC Internship Program, ALPFA, WICA, NABA, Lubin Leaders
- Classroom Presentations included:
Management, Nursing, CAP, Public Administration, Biology Senior Seminar, Art History, Philosophy, International Management, English, Psychology, Human Resources Management, Management Science, Come Teach with Us, Honors College, Communications
- Staff participated in these campus activities:
New Student Orientations, International Student Orientations, Graduate Student Orientations, University Fest, Transfer Orientations, New Faculty Orientation, Club Fairs, Admissions events, RA fairs, Senior Day and Sophomore Kick Off Day, Dormitory Visits
- Workshops Conducted Included:

Co-op Orientation Seminars (125 on the NYC Campus)	Job Search for Education Majors
Interviewing Workshops (61 campus wide)	International Student Job Search
Applying to Grad School	Resumes That Get Results
Thinking About Law School?	Make the Most of your Internship
The Fine Art of Writing	Backpack to Briefcase
New Approaches to Networking	International Student Interviewing
How to Work a Career Fair	Schmoozing 101
- Counselors participated in professional development and training activities which included:
Using the MBTI to Enhance Clients' Career Development, Careers in the Beauty Industry, Servicing Students with Disabilities, Positive Psychology, and Employment Trends in New York City

ALUMNI SERVICES OUTREACH

- **1,166 Pace Alumni** subscribed to the Alumni Jobs Listserv this year. **1,032** emails were sent through the listserv from **473** employers including multiple employment opportunities.
- **339** Pace alumni were volunteers in the Career Advisory Network providing professional advice to students and fellow alumni as well as participating on career panels and in special campus activities.
- Specific Alumni Programming Included:

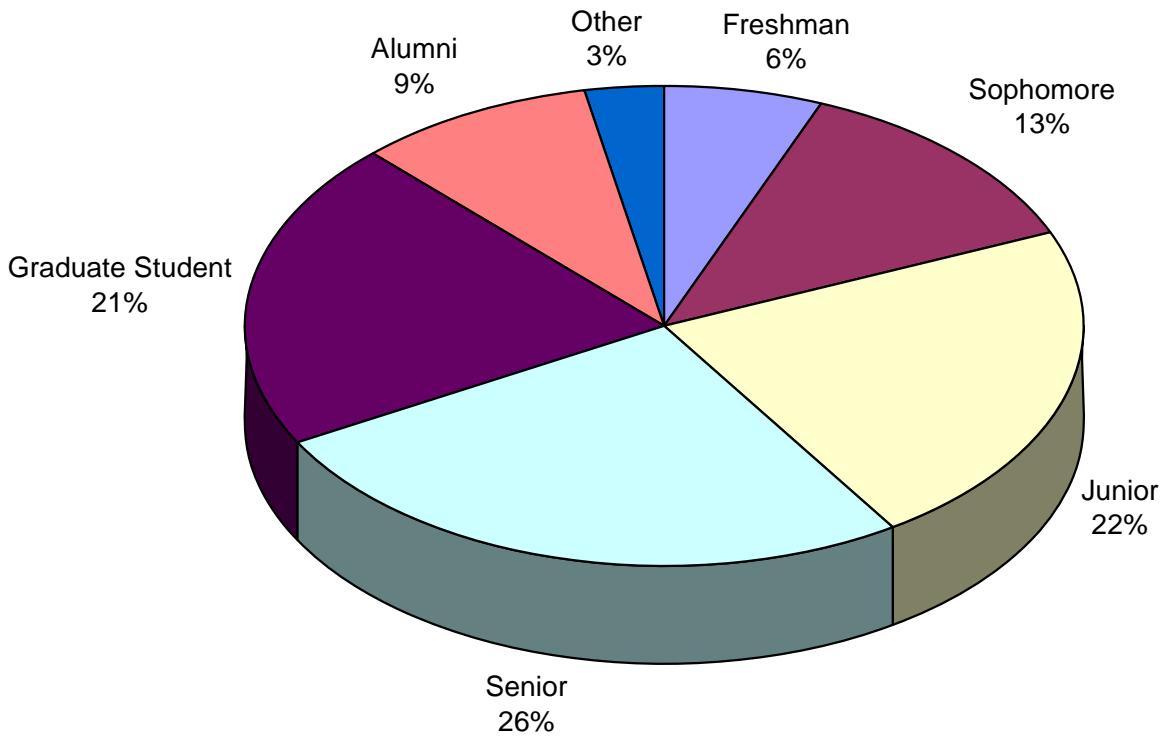
On-line Networking	Work/Life Balance
Executive Interviewing	Attaining a Senior Level Position
Real-Life Notes	New Year, New Professional You!
Core Principles of Effective Job Finding	How to Ace the Interview
Brand Your Executive Resume	Entrepreneurship for Women
Makeovers That Can Change Your Life	Turning Interviews into Offers

COUNSELING APPOINTMENTS/ ACTIVITIES

More than **2,991** students and alumni met with Co-op & Career Services counselors for **5,690** individual appointments. This represents an increase of **9.3%** in appointment activity.

APPOINTMENT PURPOSE	TOTAL 2005	TOTAL 2006
CRP/Resume Approval	604	549
Co-op/Approve Resume	730	763
Counseling	939	989
Feedback	125	243
Interview Training	133	215
Job Search	837	820
Mock Interview	106	56
Resume Review	1810	1944
Testing	22	111
Total Appointments	5306	5690
Total Clients Seen	2800	2991

Appointments by Class



**The Ivan G. Seidenberg School of Computer Science and Information Systems
2006**

Cooperative Education Internship Hourly Salaries

DEGREE:	MINIMUM	MAXIMUM	AVERAGE	MEDIAN
Bachelor:	\$8.00	\$26.44	\$15.14	\$14.00
Master:	\$10.00	\$46.00	\$17.98	\$15.00

Bachelor Co-op Salaries

CO-OP SALARY BY MAJOR	MINIMUM	MAXIMUM	AVERAGE	MEDIAN
Computer Science	\$11.00	\$26.44	\$16.66	\$15.00
Information Systems	\$8.00	\$26.44	\$14.39	\$12.00
Technology Systems	\$10.00	\$20.00	\$13.59	\$12.00

Master Co-op Salaries

CO-OP SALARY BY MAJOR	MINIMUM	MAXIMUM	AVERAGE	MEDIAN
Computer Science	\$12.00	\$30.00	\$18.83	\$18.00
eCommerce	\$15.00	\$15.00	1 salary reported	1 salary reported
Information Systems	\$10.00	\$46.00	\$17.85	\$15.00
Telecommunications	\$13.00	\$13.00	1 salary reported	1 salary reported

Employers Hiring 2 or more Seidenberg Co-op Interns 2006:

Citigroup
IBM
JPMorgan Chase & Co.
Lehman Brothers
MBIA Insurance
Pace University
Thirteen/WNET
Touchstone Health Partnership

Undergraduate Co-op Interns

EMI Music
IBM
JPMorgan Chase & Co.
Link Technology Group
L'OREAL USA
Pace University
Scholastic, Inc.
Thirteen/WNET
Touchstone Health Partnership

Publishing Help Desk Intern
Internal Audit-IT
Technology Analyst Intern
Assoc. Software Developer Intern
Service Desk Support Technician
Help Desk Support Intern
IT & Web Department Intern
Help Desk Intern
System Support Technician

Unger Software Corporation
 Wave Hill
 Combe Incorporated
 Cordia Corporation
 Deutsche Bank
 Gemstone Capital
 IBM
 JPMorgan Chase & Co.
 MTV Networks
 NYC Commission on Human Rights
 Pace University Law School
 PricewaterhouseCoopers, LLP
 Primary Wave Media, LLC
 Touchstone Health Partnership
 American Jewish World Service (AJWS)
 Heineken USA
 MarketAxess
 NYC Department of Health and Mental Hygiene
 Thirteen/WNET
 White & Case, LLP

Website Developer Intern
 Info Systems Intern
 IT Intern
 VoIP Tech/Customer Support Specialist
 IT Disaster Recovery Intern
 IT Assistant Intern
 System Administrator Intern
 Technology Analyst Intern
 IT Intern
 Information Technology Intern
 Computer Technician
 IT Intern
 Database Mgmt/Mktg. Intern
 System Support Technician
 Information Technology Intern
 IT Helpdesk Intern
 IT Intern
 IT Intern
 Help Desk Intern
 Help Desk Intern

Graduate Co-op Interns

Citigroup
 EMC Corporation
 KWEKU Technology Solutions
 Lead Data Technologies
 Lehman Brothers
 MBIA Insurance Corporation
 Merrill Lynch
 Old Road Software
 Pepsi Bottling Group
 Pitney Bowes Inc.
 Ryan Beck & Co.
 Securities Industry Automation Corp/SIAC
 American Booksellers Association
 MZ Inc.
 Blackrock
 Brooklyn Heights Montessori School
 Citigroup
 Colgate-Palmolive Company
 Enterprise Business Solutions, Inc.
 Infoserve Technologies Corp.
 Inspection & Valuation International, Inc.
 IXIS Capital Markets
 Lehman Brothers
 MBIA Insurance Corporation
 Morgan Stanley
 Muriel Siebert & Co., Inc.
 NYC Department of Transportation
 Peco Pallet, Inc.
 Touchstone Health Partnership
 U.S. Army Corps of Engineers (USACE)
 Telstra Incorporated

Technology Intern
 Computer Lab Intern
 Programmer Intern
 Customer Support Analyst Intern
 Summer Analyst
 Jr. Developer Programmer Intern
 Data Solutions Group Intern
 Technology Intern
 IT Intern
 Programming Intern
 Help Desk Intern
 Firewall Group / Programmer Intern
 JAVA Programmer
 IT Intern
 Technology DBA Intern
 Technology Assistant
 Tax Information Systems Intern
 HRIS Intern
 ComputerScience/IS Intern
 Technical Specialist
 IT Intern
 Junior Telecommunications Analyst
 IT Audit Intern
 IT Intern
 IT Intern
 Sarbanes/Oxley Documentation Intern
 Computer Programming Intern
 IT Intern
 System Support Technician
 IT Specialist
 IT Intern

Seidenberg Full-Time Starting Salaries Class of 2006

DEGREE	SALARY RANGE	AVERAGE	MEDIAN
Bachelor	\$36,000-115,00	\$66,017	\$60,000
Master	\$40,000-110,000	\$66,857	\$65,000

Seidenberg Bachelor Degree Salaries Reported

MAJOR	SALARY RANGE	AVERAGE	MEDIAN
Computer Science	\$40,000-75,000	\$55,625	\$59,000
Information Systems	\$36,000-65,000	\$54,975	\$55,800
Telecommunications	\$53,833-93,000	\$75,361	\$78,000
Professional Computer Studies	\$72,000-115,000	\$87,200	\$77,000

Seidenberg Master Degree Salaries Reported

MAJOR	SALARY RANGE	AVERAGE	MEDIAN
Computer Science	\$40,000-70,000	\$52,428	\$50,000
Information Systems	\$45,000-100,000	\$66,916	\$65,000
Internet Technology	\$45,000-90,000	\$66,000	\$70,000
Software Design	\$90,000	1 salary reported	1 salary reported
Telecommunications	\$72,000-110,000	\$94,000	\$100,000

Employment Reported by Seidenberg Bachelor Degree Candidates 2006:

Alliance Bernstein	Business Analyst
AT&T	Central Office Attendant
AT&T	Systems Technologist
Credit Suisse	Technical Associate
ConnerzBank AG	Sr. Network Engineer
Deutsche Bank	Project Manager
Econoco	MIS Supervisor
Gemstone Capital & Gotham Abstract	Chief Information Officer
IBM	Workflow Developer/Integrator
IBM	Auditor
IBM	Software Developer
Intralinks	Automotive Engineer
JPMorgan Chase & Co.	Application Developer
JPMorgan Chase & Co.	Technology Analyst
Lehman Brothers	Analyst
MW Samara, Inc.	Network Administrator
Polar Electro	Sr. Network Administrator
PricewaterhouseCoopers	Advisory Associate/Technology
PricewaterhouseCoopers	Local Asset Manager
Raytheon	Software Engineer
Robert Half	Consultant
RVM Inc.	Associate Data Technician
Touchstone Health Partnership	Technical Support Engineer
Verizon	Field Technician

Verizon
Verizon
Verizon
White & Case, LLP
Ziff Davis Media

Local Manager
Local Manager/Field Supervisor
Technical Associate
Application Engineer
Web Developer/Project Manager

Employment Reported by Seidenberg Master Degree Candidates 2006

Antenna Software
Broadband Maritime
Citigroup
Health Management Systems, Inc.
Lead Technologies
Marquis Jet Partners
Netsoft USA
Osha Liang LLP
Pepsi Bottling Group
Pitney Bowes Inc.
Purchase College - SUNY
US Army
Bloomberg
Continuum Health Partners
Credit Suisse
Ernst & Young
FX (Foreign Exchange)
Harris Connect Inc.
InfoGraphics, Inc
Misys Wholesale Banking Systems
New York Power Authority
New York State Insurance Fund
Swiss Re
Target
Time Warner Cable
Weitz & Luxenberg
Byram Healthcare
Altria Corporate Services, Inc.
Crystal Run Healthcare
Malcolm Pirnie
Pepsi Bottling
Morgan Stanley
Vitabyte
Citigroup
Lockheed Martin
The Depository Trust & Clearing Corp

QA Engineer
Application Software Engineer
Associate Technical Analyst
Business Analyst
Network Engineer
Network Administrator
Software Engineer
Patent Engineer
IT Developer
IT Technician
IT Analyst
Computer Scientist
R&D Systems Operator
Information Systems Mngr.
Technical Associate
Staff 1
Business Systems Analyst
Associate Database Developer
Systems & Tech Administrator
Jr. Business Analyst
Business Process Analyst
IT Specialist II
Workstation Support Specialist
Software Developer
Project Manager
Tech Support Admin
Director, Development
Legal Systems Specialist
IT Developer
Senior IT Developer
IT Senior Analyst
Developer
President
Senior Engineer
Systems Engineer
Senior Networking Engineer

**Lubin School of Business
2006**

Cooperative Education Internship Hourly Salaries

DEGREE	MINIMUM	MAXIMUM	AVERAGE	MEDIAN
Bachelor:	\$6.25	\$32.74	\$15.40	\$12.50
Master:	\$10.00	\$30.00	\$17.13	\$15.00

Bachelor Co-op Salaries:

MAJOR	MINIMUM	MAXIMUM	AVERAGE	MEDIAN
Accounting/General	\$10.00	\$22.00	\$13.29	\$12.00
Accounting/Public	\$7.00	\$35.12	\$15.14	\$13.00
Business Economics	\$8.00	\$15.00	\$11.83	\$12.00
Finance	\$6.75	\$32.74	\$14.08	\$13.00
Information Systems	\$6.75	\$15.86	\$11.09	\$10.00
International Business	\$9.00	\$21.00	\$14.58	\$15.00
Management	\$5.00	\$20.00	\$11.56	\$11.00
Marketing	\$6.66	\$17.00	\$11.00	\$10.00

Master Co-op Salaries

MAJOR	MINIMUM	MAXIMUM	AVERAGE	MEDIAN
Accounting/General	\$10.00	\$29.76	\$16.16	\$15.00
Accounting/Public	\$9.00	\$30.00	\$17.30	\$15.00
Finance	\$5.00	\$42.00	\$17.97	\$17.00
Information Systems	\$6.75	\$31.25	\$19.23	\$15.00
International Business	\$13.00	\$24.00	\$18.00	\$16.00
Investment Management	\$6.00	\$25.00	\$15.22	\$15.00
Marketing Management	\$10.00	\$25.00	\$14.52	\$15.00
Taxation	\$12.00	\$28.00	\$22.00	\$16.00

Employers Hiring 2 or more Lubin Undergraduate Co-op Students

UBS Financial Services Inc.	20	BDO Seidman, LLP	6
KPMG, LLP	13	Goldman Sachs	6
Merrill Lynch	13	Deutsche Bank	5
The Bank of New York	13	MBIA Insurance Corporation	5
AXA Advisors, LLC	12	New York County District Attorney	5
Deloitte & Touche, LLP	12	OpHedge Investment Services, LLC.	5
PricewaterhouseCoopers, LLP	12	Alexander Grasso, CPA	4
IBM	11	Bunge Global Markets, Inc.	4
Altria Corporate Services, Inc.	10	Colonial Consulting Corporation, Inc.	4
JPMorgan Chase & Co.	10	Ernst & Young, LLP	4
Geller & Company	9	Kenneth Cole Productions	4
Morgan Stanley	9	Lehman Brothers	4
Smith Barney	8	Lord, Abbett & Co. LLC	4
SONY BMG Music Entertainment	8	Marks Paneth & Shron, LLP	4
INROADS	7	MTV Networks	4

Muriel Siebert & Co., Inc.	4	Hometown Media	2
Pace University Law School	4	HOTKISS	2
Thirteen/WNET	4	HSBC Securities (USA) Inc.	2
Ameriprise Financial, Inc.	3	Kalow & Springut, LLP	2
Buck, Sturman & Co., PC	3	Karen's Performing Arts / KPA Mgt.	2
Enterprise Rent-A-Car	3	Kobin Enterprises Ltd.	2
Giorgio Armani Corp.	3	Markston International LLC	2
MasterCard International, Inc.	3	Massey Knakal Realty Services, Inc.	2
Meaden & Moore, LLP	3	Medallion Financial Corp	2
Moody's Investors Service	3	Meyers Research Center, Inc.	2
MW Samara, Inc.	3	Muzinich & Co. Inc	2
OgilvyOne Worldwide	3	National Hockey League (NHL)	2
Petersen Investments	3	NBC Universal	2
Ralph Lauren	3	NYC Economic Development Corp	2
Swaps Monitor Publications	3	New York Society of Security Analysts	2
The Dannon Company, Inc.	3	Northern Westchester Hospital Center	2
The Gold Standard	3	NYC Department of City Planning	2
The Interpublic Group (IPG)	3	NYC Subway Line	2
United States Department of Justice	3	O'Marche	2
Universal Television Networks/WNBC	3	On Site Marketing, Inc.	2
Amaranth Group Inc.	2	Pace University	2
American Express Cards	2	Phillips Gold & Co., LLP	2
Andin International, Inc.	2	Quadlogic Controls Corp (QLC)	2
Atlantic Records	2	Ramius Capital Group LLC	2
Bauman & Krasnoff LLP	2	Rockwell Financial Group Inc.	2
Bessemer Venture Partners	2	Scholastic, Inc.	2
Cain Asset Management Corporation	2	Seham, Seham Meltz & Petersen, LLP	2
Centura Personal Financial Services	2	Shore Fire Media	2
Citigroup	2	Sounds of Brazil Production	2
CityPay, Inc.	2	Swanke Hayden Connell	2
Co-Communications Inc.	2	The Conference Board	2
Daiwa Securities America, Inc.	2	The White Rock Group, LLC	2
EMI Music Publishing	2	The Wine Enthusiast, Inc.	2
ERE LLP	2	Touchstone Health Partnership	2
Fairchild Publications, Inc.	2	United Federation of Teachers (UFT)	2
Fitch Ratings	2	United Government Services, LLC	2
Forex Capital Markets LLC	2	US Concepts	2
Genesis Securities, Inc.	2	Visiting Nurse Assoc of Hudson Valley	2
Heart of Brooklyn	2	Weiser LLP	2
Hebrew Hospital Home	2	Westchester Magazine	2
Heineken USA	2	WPP Group Inc.	2
Hilton New York	2	WR Capital Management L.P.	2
Holsted Marketing, Inc.	2	Zelco Industries, Inc.	2

Employers Hiring Lubin Graduate Co-op Interns

Accretive Technology Partners, LLC	BNP Paribas
Advanced Business Group, Inc. (ABG)	Bristol-Myers Squibb
American International Group, Inc. (AIG)	Brooklyn Academy of Music (BAM)
AXA Advisors, LLC	Capital Credit Group Inc.
Bayer HealthCare	Carver Federal Savings Bank
Berdon LLP	Centura Personal Financial Services, Inc.
Berkeley College	Citco Fund Services (USA), Inc.
Blum & Bernstein, LLP	Citigroup
BMT Commodity Corporation	CJS Securities, Inc.

Credit Suisse
Crystal Springs Builders
Deloitte & Touche, LLP
Deutsche Bank
Dominion Bond Rating Service
Dorian Drake International
Ernst & Young, LLP
ETRA
Eurogate LLC
Forex Capital Markets LLC
Fortis Financial Services LLC
Goldman Sachs
Haver Analytics, Inc.
Hess Corporation
Hospitals Insurance Company
HSBC Securities (USA) Inc.
HSH Nordbank
HypoVereinsbank
IBM
Institute of International Education (IIE)
Institute of Management Accountants (IMA)
Interactive Title Services Group
International Fund Services
Interventure Capital Group
J.H. Cohn, LLP
JPMorgan Chase & Co.
KeySpan Energy
KPMG, LLP
Kraft Foods
L.J. Altfest & Co., Inc.
Lehman Brothers
Lucent Technologies
Lulu Guinness
M. SAFRA & Co.
Malley Associates Capital Management
MBIA Insurance Corporation
Merrill Lynch
Mizuho Capital Markets Corporation
Monitor 110, Inc.
Moody's Investors Service
Morgan Joseph & Co.
Morgan Stanley
Mortgage Industry Advisory Company (MIAC)
Municipal Credit Union
NASD
New England Financial
New York County District Attorney's Office
Nikko Cordial Securities

NYC Department of Consumer Affairs
NYC Department of Finance
NYC Department of Investigation
NYC Department of Small Business Services
NYC Health and Hospitals Corporation (NYCHHC)
NYS Unified Court System
OnForce Inc.
Opera Company of Brooklyn
Optima Foods
OTA Limited Partnership
Pace University
Paramax Capital Partners
Pasona NA, Inc.
Peco Pallet, Inc.
PepsiCo
Praxair Inc
PricewaterhouseCoopers, LLP
PrO Unlimited
Project Rebirth
Reader's Digest
Rockwell Financial Group Inc.
S.D. Daniels & Company (SDDCO)
Scarsdale Golf Club
SK Energy & Chemical, Inc.
SMBC (Sumitomo Mitsui Banking Corporation)
SMBC Capital Markets, Inc.
Smith Barney
Spencer Clarke LLC
Structured Employment Economic Development Corporation (Seedco)
Swaps Monitor Publications
T&C Cosmic, Inc.
Tanaka Capital Management
The Bank of New York
The Depository Trust & Clearing Corporation (DTCC)
The Warm Biscuit Bedding Co.
The WhiteRock Group, LLC
UBS Financial Services Inc.
US Servas, Inc.
Viteos Capital Market Services Limited
Wank Adams Slavin Associates LLP (WASA)
Weber Moses & Co.
Westchester Community College (WCC)
Westcott Distribution, Inc.
WPP Group Inc.

