

## MBA in Management - Entrepreneurship

### Opportunity through Entrepreneurship:

- Entrepreneurship is a mindset – a way of thinking and acting
- Learn how to solve problems across disciplines and add value
- Learn how to recognize, analyze and capture opportunity
- Benefit from the experience and connections of Lubin faculty
- Practice in the entrepreneurship labs at Pace
- Intern with an innovative, global company

Many successful people have gotten their big breaks because they think like entrepreneurs.

## #1

**In tough economic times even more than in easier cycles, start-up companies are the number one drivers of job growth.** (Source: *Ewing Marion Kauffman Foundation*)

### Gain Specialized Skills and a Professional Edge

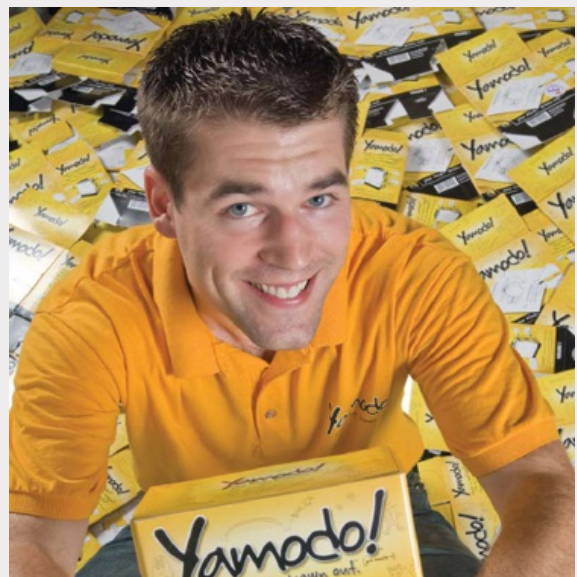
The MBA in Entrepreneurship gives you the quantitative, analytical, and strategic skills you need to identify new products and services and bring them to the appropriate markets. You will leave better able to quantify risk, manage a small business venture, and identify workable opportunities. Through Lubin's MBA in Entrepreneurship you gain:

- [Essential business skills](#)
- [An edge with new ventures](#)
- [Tools for leading innovation](#)

Click to [view curriculum](#) for the MBA in Entrepreneurship.

### Accelerate Your Career with Lubin Connections

**Lubin puts you at the center of the world's** business life, through a network of alumni and corporate partners that reaches into:



The **Yamodo brand** of imaginative drawing games was created by Bill Phelps while completing his MBA at Pace. The brand is growing fast, with over 50,000 games produced, and distribution that includes Amazon, Barnes & Noble, and Bed Bath & Beyond.

- Major financial institutions
- Media companies
- Growing businesses in every industry

#### At Lubin, you can:

- **Run your ideas by [seasoned entrepreneurs](#)**
- **Get support from the [Entrepreneurship Lab](#)**
- **Consult the [Pace University Small Business Development Center \(SBDC\)](#) for [your own business](#)**
- **Harness your entrepreneurial spirit for [a good cause](#)**
- **Learn from success** through the [Entrepreneur-in-Residence Program](#)

**Pace University** has the largest internship program in the Metropolitan New York area.

**Convenient location:** Pursue your MBA in Entrepreneurship at our [Lower Manhattan](#) campus in the financial district.

**Connect with industry insiders:** In addition to the connections and advice our faculty offer, our alumni—who are themselves industry insiders, rising and leading in a wide range of enterprises—actively connect with current students through our [LinkedIn mentoring program](#).

**Take full advantage of your [dedicated team of advisers](#)** while you're here. They can guide you through the program and into your career, opening doors and making connections for you.

**Elite accreditation:** Lubin's dual accreditation by [AACSB International, the Association to Advance Collegiate Schools of Business](#), in both business and accounting, is an elite distinction shared by fewer than 2% of business schools in the world.



**972 students [from 84 countries](#).** Build your global network and take it with you when you graduate!

### Admission Requirements

A U.S. bachelor's degree or an equivalent degree from a foreign school is the preferred undergraduate degree requirement for admission into the MBA program. In addition to a resume, a personal statement, a GMAT or GRE score report, and two recommendations, applicants must submit official transcripts from all colleges and universities they have attended. If you are an MBA applicant who already holds a business-related master's or doctoral degree, you may request a waiver of the GMAT or GRE. A recent TOEFL score, no more than two years old, is required of all applicants whose native language is not

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### An Exciting and Lucrative Career

Here's what to expect with an MBA in Entrepreneurship:

- **Excellent compensation: \$34,900–\$160,700** (retail manager to chief sustainability officer) (*Source: O\*NET*). There is **no median salary**, really, because either you will bring an entrepreneurial mindset to any role in business or you will invent a job that does not yet exist
- **Significant advantage:** In business, your career prospects are better with a master's degree or higher (*Source: U.S. Department of Labor*)

- In the 2014-2015 **Payscale College Salary Report**, Lubin ranked in the top 7% for Best Grad Schools.



- **Make your career move** with one of the over 300 employers who recruit Pace graduates every year
- **High-level [career opportunities](#)**
- **Exciting opportunities** at respected companies and organizations. Companies that have hired recent MBA in Entrepreneurship graduates include:

- Mt. Vernon City School District
- Federal Reserve Bank of New York

- Joining the ranks of [Pace's innovative and entrepreneurial alumni](#)

### Lubin = Exceptional Access to NYC Opportunities

In the center of New York City's business life, Lubin introduces you to successful business leaders and thriving multinational corporations. Connect directly with the world-class individuals who serve as an [Executive-](#) or [Entrepreneur-in-Residence](#) at Pace. We nurture relationships with many of the world's leading executives, to

English. Recommended application deadlines are August 1 for the fall entry term and December 1 for the spring entry term. Click for our [Application Guidelines and Checklist](#).

For admission information, please contact:

**New York City campus**

Graduate Admission

Phone: 212-346-1531

E-mail: [gradnyc@pace.edu](mailto:gradnyc@pace.edu)

Click for information about [information sessions](#), [online chats](#), and other recruitment events, or call 212-346-1323 for more information. To request a brochure, catalog, application packet, or other printed materials, please fill out our [online form](#). You may also call 1-800-874-PACE or send your request via e-mail to [infoctr@pace.edu](mailto:infoctr@pace.edu).

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many of the world's leading executives, to broaden and deepen your learning experience—far beyond what you can expect at any other business school:

- Meet [top executives](#) when they visit your classes and lecture on campus.
- Get to know [renowned entrepreneurs and key entrepreneurship supporters](#), and benefit from their real-world insights and practical career guidance

Off campus, we get you *through* the door and *behind the scenes* for unique opportunities, thanks to our rich and well-developed network of alumni and corporate partners:

- **A Fortune 100** study trip to company headquarters
- **The Fed:** Research at the Federal Reserve - almost 100 Lubin alumni are employed here
- **NYSE:** The rush of the trading floor

**Firsthand: Advantages of the Lubin Experience**

"More than anything, this program instilled in me the ability and acumen to identify real opportunities when they arise. That's really what being an entrepreneur is all about, and through the truly outstanding instruction I've received, I feel like that's a skill that I've really sharpened. Additionally, the program makes it a point to bring in very impressive speakers throughout the year—professionals at the highest levels across the spectrum of business and industry. The opportunity to meet them and get some guidance and wisdom is really invaluable."

- Christopher Finn '12  
Business Risk Consultant, Deloitte

"I entered Lubin as a Finance major, but after having a glimpse of the business world in New York and sensing the urge to know how things work at the back end of a venture, I added a second major, Entrepreneurship. Pace faculty helped me a lot in this process: I received guidance while participating in the Merrill-Baruch Business Plan competition where we won third prize, then I had a chance to share a table with Gurbaksh Chahal as a part of the Entrepreneur-in-Residence Program, and finally, faculty helped me meet business luminaries including Pace trustees and Donald Trump at the 47th Annual Management Leadership Dinner. The Dean recommended me for a prestigious project that led to my first job as a financial analyst. At every turn,

Lubin faculty, trustees, and speakers provided the necessary introductions that helped me make the right decisions."

- Rohit Phadtare '10  
Entrepreneur, India

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