Pace is seeking a President who will lead the University into a new era of growth and momentum and build on the renewal and revitalization Pace has experienced in recent years.

S/he will be visionary and dynamic, bringing an exceptional record of leadership, a demonstrated aptitude as a leader in fundraising, and an energy and passion for the University’s mission and community.

The next President will lead the assessment, refinement, and implementation of the strategic priorities set forth in the University’s 2015–2020 Strategic Plan, *Opportunitas: Embracing the Future*, and will have the opportunity to build upon this plan, strengthening outcomes for students, creating opportunities for faculty and staff, engaging alumni, expanding financial support, and further building on the University’s unique reputation and stature.
Pace University’s educational philosophy seeks to balance theory with practice, conceptual learning with real-world experiences, and knowledge of the external world and all its richness with a deep knowledge of self.

From its inception, Pace University has taken a clear-eyed and practical view on how best to prepare its students, many of whom are first-generation college students, for a changing world where they can be self-supporting, contributing, achieving, and respected participants in the broader culture and in their professions.

The University embodies an entrepreneurial spirit that has charted its direction in the past and continues to infuse the curricula; the opportunities presented to students, faculty, and staff for self-actualization; and the educational areas it showcases. Faculty, staff, and students are engaged in actively addressing emerging and continuing challenges in the University, communities, the nation, and the world.
History

Since 1906, Pace University has produced thinking professionals by providing high-quality education for the professions with a firm base in liberal learning amid the advantages of the New York metropolitan area. A private university, Pace has campuses in New York City and Westchester County, enrolling almost 13,000 students in bachelor’s, master’s, and doctoral programs in its College of Health Professions, Dyson College of Arts and Sciences, Lubin School of Business, School of Education, School of Law, and Seidenberg School of Computer Science and Information Systems.

Pace Institute began its transformation after World War II into a modern university with emphasis on the liberal arts and sciences. With dynamic leadership and fiscally sound management, Pace grew from rented facilities and few resources into one of the largest universities in New York State, boasting a multimillion dollar physical plant, an endowment of more than $150 million, and a reputation for excellent teaching and talented, ambitious graduates.

Pace University in the 21st century is shaped by its enduring traditions of opportunity and innovation. More than 100 years after its founding, the University continues its commitment to providing access to a diverse population while innovating to meet the needs of the global economy.

Pace is a university whose resources have played an essential role in the realization of individual dreams of achievement, and whose mission is voiced in the motto: *Opportunitas.*
**Mission**

Our mission is *Opportunitas*. Pace University provides to its undergraduates a powerful combination of knowledge in the professions, real-world experience, and a rigorous liberal arts curriculum, giving them the skills and habits of mind to realize their full potential. We impart to our graduate students a deep knowledge of their discipline and connection to its community. This unique approach has been firmly rooted since our founding and is essential to preparing our graduates to be innovative thinkers who will make positive contributions to the world of the future.

**Vision**

We educate those who aspire to excellence and leadership in their professions, their lives, and their communities. Through teaching, scholarship, and creative pursuits, our faculty foster a vibrant environment of knowledge creation and application. Faculty engage students in shared discovery and are committed to guiding students in their education, providing them with a strong foundation for leading meaningful and productive lives.

We embrace a culture of quality improvement and shared values to ensure an informed, responsive, caring, and effective community empowered to build and sustain a great University. Together, faculty, administrators, and staff pursue innovation in academic programs and administrative services. We operate with integrity, following through on our commitments to students and each other, holding ourselves accountable for our decisions and actions. We embody an ethos of respect for, and celebration of, our diversity, creating an inclusive and welcoming environment where every person is encouraged to freely and respectfully contribute to the life of the University.
New York City Campus
At Pace, the city is our campus

The birthplace of Pace—the University’s lower Manhattan campus located in the heart of the Financial District—is an intellectual and cultural hub of one of New York’s most dynamic and revitalized areas. Students’ educational experiences are enriched by an environment filled with diverse culture and art, as well as access to career-launching internships at top companies and Wall Street firms.

The Midtown Center, located in the historic Fred F. French building, offers a convenient location for graduate and undergraduate courses and certificate programs.

Pleasantville Campus
A traditional college campus and all the advantages of New York City

The Pleasantville Campus in mid-Westchester County is set on 200 acres of rolling countryside and offers students a traditional college atmosphere with a strong campus community; competitive athletics; state-of-the-art science, nursing, teaching, and video production facilities; a prominent Environmental Center; and an active social scene without sacrificing access to New York’s many job and internship opportunities.

Law School
The only law school conveniently located between New York City and Albany

Unlike many law schools, Pace Law School offers a true campus setting with 12 acres of landscaped grounds in an opportunity-rich, urban environment. Located in White Plains, New York, students have easy access to both New York City and the beautiful Hudson Valley, and benefit from myriad social, cultural, and professional opportunities.

A Multi-Campus University
With urban and suburban campuses in New York City and Westchester County, Pace University provides students the best of both worlds.
Pace Pride

Top 11%
of US colleges for providing a strong return on tuition investment—PayScale.com

#1
winner of the 2015 national College Federal Reserve Challenge for the second year in a row

#3
environmental law program in the nation—U.S. News & World Report

#11
best online bachelor's programs—U.S. News & World Report

Top 25
undergraduate and graduate drama schools in the world—The Hollywood Reporter

Top 50
“Best for Vets College”—Military Times

43
Fulbright Award winners since 2002

22
Gilman Fellowship winners since 2002

#6
of 180 universities in awards received at the 2016 National Model UN Conference

Top 6%
best graduate schools and top 8% best schools for business majors—PayScale.com

Named a “Best in the Northeast” institution by Princeton Review
Academics

At the heart of Pace’s academic values is a historic commitment to excellence in teaching, as manifested by small classes, an emphasis on skill development and critical thinking, special tutoring and support services, and academic advising. Academic experiences at Pace emphasize teaching from both a practical and theoretical perspective, drawing on the expertise of faculty members who balance academic preparation with professional experience to bring a unique dynamic to the classroom.

Pace has grown from its humble beginnings as a small accounting school in 1906 to a robust liberal arts university offering 108 undergraduate majors, 51 master’s degrees, six doctoral degrees, seven law programs, 20 self-contained certificate programs, and many other certificate programs within existing degree programs. At the core of a Pace education is a strong foundation in arts and sciences that enriches students intellectually and personally, preparing them to become lifelong learners. New degree programs and academic tracks continue to meet the 21st century’s marketplace demands, while producing Pace graduates capable of inventing new futures for not only themselves, but for their communities and the world.
Undergraduate Students:
8,747 (59% women)
- College of Health Professions: 593
- Dyson College of Arts and Sciences: 3,848
- Lubin School of Business: 3,185
- School of Education: 147
- Seidenberg School of Computer Science and Information Systems: 609
- Unaffiliated: 365

Top 10 Undergraduate Majors
- Accounting
- Nursing
- Finance
- Communications/Media Studies
- Business Administration and Management
- Theatre and Theatre Arts Management
- Acting
- Psychology
- Advertising
- Biology/Biological Science

Graduate Students:
4,096 (61% women)
- College of Health Professions: 613
- Dyson College of Arts and Sciences: 729
- Lubin School of Business: 987
- School of Education: 561
- School of Law: 563
- Seidenberg School of Computer Science and Information Systems: 643

Top 10 Graduate Majors
- Law
- Family Nurse Practitioner/Nursing
- Accounting
- Information Science/Studies
- Computer Science
- Physician Assistant
- Finance
- Mental Health Counseling
- Secondary Education and Teaching
- Elementary Education and Teaching

Fall 2015 Enrollment
**Schools and Colleges**

Pace University comprises six schools and colleges which serve as pillars of the University’s academics, community, and research. Across its campuses, these schools and colleges, as well as the University’s Pforzheimer Honors College, provide faculty, staff, and students a home and foundation for the pursuit of excellence in the liberal arts and sciences.

- **College of Health Professions**
  [www.pace.edu/chp](http://www.pace.edu/chp)
- **Dyson College of Arts and Sciences**
  [www.pace.edu/dyson](http://www.pace.edu/dyson)
- **Lubin School of Business**
  [www.pace.edu/lubin](http://www.pace.edu/lubin)
- **School of Education**
  [www.pace.edu/soe](http://www.pace.edu/soe)
- **School of Law**
  [www.law.pace.edu](http://www.law.pace.edu)
- **Seidenberg School of Computer Science and Information Systems**
  [www.pace.edu/seidenberg](http://www.pace.edu/seidenberg)

**Centers, Institutes, Labs, and Clinics**

More than 50 cutting-edge centers, institutes, labs, and clinics supplement the academic experience in the classroom with real-world practice and application. These centers and institutes offer unique resources and insight to professions and concentrations as varied as small business to robotics.

- **Career Services**
  With one of the largest internship placement programs of any college in the New York metropolitan area, Career Services opens the doors to incredible work opportunities for current students and alumni. The full-time employment rate for undergraduates who used Career Services is 95%.

- **Clinical Education Labs**
  A hands-on, real-world healthcare setting for College of Health Professions students to learn by doing. In preparation for on-site clinicals and their chosen professional environment, students work with actors, simulators, and more in these cutting-edge labs, just as they would in a true hospital.

- **Delany Center for Educational Enrichment**
  For more than 40 years, the Delany Center has provided reading, literacy, and English as a Second Language (ESL) instruction to students in White Plains, New York, taught by certified reading and ESL teachers. Today, the Center serves thousands of students throughout Westchester, Putnam, Fairfield, and Rockland counties.

- **Dyson College Institute for Sustainability and the Environment**
  A new home for environmental and sustainability studies and initiatives at Pace, the Institute centralizes various academic programs and centers including the Dyson College Center for the Arts, Society, and Ecology; Dyson College Nature Center; Environmental Consortium of Colleges and Universities; Environmental Studies and Science Department; Pace Academy for Applied Environmental Studies; and Pace Institute for Environmental and Regional Studies.

- **Entrepreneurship Lab**
  A collaborative workspace designed to bring together students from around the University to promote cross-disciplinary problem solving, experiential learning, and the development of an entrepreneurial mindset. The Lab provides resources, events, and contests each year that challenge students to produce original entrepreneurial work. Notable programs include the Veterans Entrepreneurship Boot Camp, Israel Entrepreneurship Initiative, and the Pace Pitch Contest.

- **Pace Women’s Justice Center**
  During its 25 year history, the Center has grown to become Westchester County’s leading civil legal services and training provider for domestic violence and elder abuse. Law students serve real clients facing domestic issues in this nonprofit center staffed by professionals and faculty in the field. In 2015, volunteers donated 7,500 hours of service.

- **Seidenberg Creative Labs**
  Pace’s student-run tech consultancy brings skilled graduate and undergraduate students together to work on mobile apps, websites, research, and more for real clients.
“At Pace Performing Arts, we are committed to being a national leader in undergraduate training for today’s industry.”

—Jorge Cacheiro
Executive Director
Pace School of Performing Arts
Some of Pace University’s signature programs include:

- **Accounting:** A defining discipline at Pace, the University’s accounting roots remain strong with programs ranked in the top 50 by *Public Accounting Report*, cutting-edge internal auditing and forensic accounting concentrations, a new partnership with the Association of Chartered Certified Accountants (ACCA) USA, and elite dual accreditation in both business and accounting by AACSB.

- **Communications:** Knowledge meets practice in Pace’s departments of media, communication, and visual arts; communication studies; and film and screen studies, where students produce documentaries, study public relations and journalism, and more.

- **Environmental:** A pioneer for environmental issues, Pace School of Law is home to *U.S. News & World Report’s* #3 best environmental law program, while nearly every facet of environmental study is represented and centralized under Dyson’s new Department of Environmental Studies and Science.

- **Health Care:** With debate and uncertainty surrounding the future of health care, Pace premieres new cross-disciplinary programs with the BS in Health Science and BBA in Health Care Management to shape a new face and future for the industry.

- **Performing Arts:** From bi-coastal training to top 25 drama school rankings for both graduate and undergraduate studies, Pace is staking its claim in the performing arts industry with renowned programs in commercial dance; musical theatre, acting for film, television, voice-overs, and commercials; and more.

- **Technology:** Innovative solutions and technologies begin with hands-on experience at Seidenberg, with programs like the new MS in Enterprise Analytics and the PhD in Computer Science that are grounded in practice to prepare graduates for emerging fields such as telehealth, cybersecurity, and big data. Plus, the University’s STEM Collaboratory partners Seidenberg and the School of Education to address the dramatic needs in science, technology, engineering, and mathematics (STEM) education.
Faculty

Pace faculty includes some of the brightest minds in academia as well as professionals who have risen to the top of their chosen fields. Their commitment to intellectual discourse and research is surpassed only by their desire to help students realize their dreams. Pace faculty’s ability to inspire students to greatness cannot be overstated.

For the last few years, the University has hired approximately 20–35 new full-time faculty each year—at a time when the increasing pace of educational technology requires new approaches to traditional teaching and learning methods. These new faculty members have also helped evolve the University’s curriculum to stay one step ahead of a technology and analytics-driven marketplace so that Pace graduates can make immediate and significant contributions when they begin their careers. The combination of Pace University’s experienced faculty and new professors represents a powerful wave of intellectual growth to Pace’s rising academic reputation.
For more than 100 years, research has been a cornerstone of the Pace University educational experience and the growth of the institution over time. Pace is home to a vibrant community of scholars pursuing innovative and transformative projects—building scientific knowledge, shifting student trajectories, and creating positive change in the surrounding communities.

In 2015, Pace received 86 grant awards that totaled approximately $7.4 million. The Pace University grants portfolio is diverse, with funding from federal and state agencies, foundations, and private corporations. These grants facilitate groundbreaking, impactful scholarship and research, teaching and training programs, and community outreach activities.

In addition to grants, the Undergraduate Student-Faculty Research Program provides students the opportunity to work with faculty members on research in a variety of academic fields. During the 2015–2016 academic year, 27 student-faculty pairs worked on research ranging from the interaction of nanomaterials with enzymes; to determining how different states are reporting anti-LGBT violence; to developing mobile apps for people with Alzheimer’s. Students present their research findings at Pace and at local and national conferences and are often published in journals.

“For me, at the undergraduate level, this is the time educators have to make an impact on the student. I believe you can learn more if you do research outside the traditional classroom. I’m trying to build a scientific culture at Pace and make sure students have the opportunity to do research.”

—Elmer-Rico Mojica, PhD, Assistant Professor of Chemistry and Physical Sciences
The Pace Path

The Pace Path is an innovative program unique to Pace University that helps each student become successful in college, career, and life. Each student develops strengths in managing oneself, interpersonal relations, and organizational awareness through co-curricular activities within an academic program. This is accomplished through collaboration with Pace faculty, advisers, staff, coaches, and mentors.

The Pace Path is framed by Pace’s historic mission of *Opportunitas* and prepares innovative thinkers through a powerful combination of knowledge in the professions, real-world experience, and a rigorous liberal arts curriculum.
Student Life

Pace's vibrant student life integrates a wide range of perspectives, interests, and aspirations. The University offers opportunities for every student to fully participate in the life of the University and the world at large by creating and supporting meaningful engagements, both on and off campus, which empower students to achieve their unique academic, professional, and personal goals.
Living and Learning Communities

The first year of college is a time for students to discover new academic and social environments, and explore their passions. As such, Pace University’s Westchester Campus features themed residential communities called First Year Interest Groups (FIGs) that help students make a smoother transition to college both academically and socially by offering them the opportunity to live and connect with others who share similar academic, career, and lifestyle interests.

Current FIGs include Body and Mind (BAM), Creating Entrepreneurial Opportunities (CEO), Extreme Sports and Pace Nation (ESPN), Honors, Nursing, Pop Culture and Media, and Setters Leadership House, each with a themed lounge and dedicated faculty member and resident assistant.

“Pace University students are successful because they’re driven. They take advantage of every opportunity that’s available to them and they make things happen. And I love that about them.”

—Sue Maxam, EdD
Assistant Vice President for Undergraduate Education
**Professional Experience**

At Pace, learning extends beyond the classroom. The Career Services Department, one of the largest in the New York metropolitan area, opens doors to incredible real-world opportunities for current students by facilitating 5,000+ internships, co-ops, practicums, field experiences, and clinicals each year. Many students complete multiple internships before they graduate and have gained real-world experience at Google, Viacom, the White House, New York-Presbyterian Hospital, and other sought-after organizations in every industry.

**Global Perspective**

From a dynamic community of international students to a compelling set of study abroad offerings for US students, a Pace education is boundless. Nearly 2,000 international students attend Pace for world-class academics and professional preparation, which the International Students and Scholars Office works to ensure, while dozens of short-term programs, research, volunteer, and semester abroad opportunities are available for domestic students looking for a life-changing experience through the Study Abroad Office. In addition, the University is home to Pace Global Pathways, a bridge program combining English language instruction and academic coursework; and the English Language Institute, which offers more than 30 courses including academic writing, advanced pronunciation, and American culture through film.
Co-curricular Activities

With more than 100 clubs and organizations including academic, business, cultural, social, Greek life, media, entertainment, advocacy, and student governance offered for students to explore their passions and interests, co-curricular activities at Pace are as diverse and accomplished as the University’s student body. From the Center for Student Enterprise’s student-run businesses and stores on the Westchester Campus that provide business students crucial managerial experience; to the Economics Team’s back-to-back wins at the national College Fed Challenge in Washington, DC, where they gained understanding of the US economy, monetary policymaking, and the role of the Federal Reserve System; and to the Student Government Association’s collaboration with University administration and students to create a better community for all—these opportunities and activities are critical to the college experience and provide transferable leadership and organizational skills that assist students throughout their years at Pace and beyond.

Athletics

Home of the Setters, Pace University is an NCAA Division II member of the Northeast-10 Conference and the Eastern College Athletic Conference that sponsors 14 intercollegiate sports including baseball, basketball, cross country, field hockey, football, lacrosse, soccer, softball, swimming and diving, volleyball, and spirit squad’s cheerleading and dance. Student-athletes balance their success on the field with success in the classroom, setting a record high for number of student athletes named to the NE-10 Commissioner’s Honor Roll in fall 2015.
Alumni and Development

Pace University is proud of its large and successful alumni body of approximately 142,000 worldwide. They are an invaluable resource and the University’s greatest ambassadors.

There have been two comprehensive campaigns in Pace’s history. The first was the Campaign for Pace, helmed by Chairman Emeritus Carl H. Pforzheimer III, which concluded in 2000 and raised $61 million. The second was the It’s Time Campaign, which was chaired by current trustee Ivan Seidenberg ’81, and concluded in 2010 having raised $101 million.

For most of its history, Pace was a commuter school that attracted local students interested in practical careers such as accounting. Alumni outreach was historically underinvested and inconsistent and so the University’s large stable of influential and affluent alumni has been an underleveraged asset. In recent years, there has been a major investment in alumni outreach and a very positive shift in engagement and fundraising momentum.
The Development and Alumni Relations office has launched a large-scale alumni mentoring program, created a series of signature and growing alumni events on both major campuses, and has made substantial improvements to the integrity and management of alumni data. In 2014, Development launched the University’s first Parent Relations program that has had immediate positive impacts on family involvement and fundraising.

Fundraising results are moving quickly in the right direction:
• Overall annual fundraising has grown substantially. From FY11 to FY15, the number of donors increased from 4,775 to 7,084.
• In FY11, the year ended with $4.5 million raised and in FY15, $12.5 million was raised.

Pace University is currently in the second year of the silent phase of a campaign to raise funds primarily to help realize the New York City Master Plan. Early activity is encouraging—Pace has already secured seven seven-figure gifts from individuals. By way of comparison, the It’s Time Campaign saw a total of nine gifts in the seven-figure+ range during the entire duration of the campaign. The success of the current campaign, which is essential to the campus plan, will rely heavily on winning support from a new generation of major donors to Pace. The groundwork for this undertaking has been carefully laid and the next President will play a pivotal role in ensuring that the campaign achieves its objectives.

“Pace was really the foundation for me. Coming here helped me develop interpersonal skills that were an outgrowth of attending a very culturally diverse University. That helped me greatly in my career and also shaped my perspective and world view in general.”
—Joe Ianniello ‘90, Chief Operating Officer, CBS Corporation
Campus Investment

Pace's investment in its campuses demonstrates an ongoing commitment to present and future generations of Pace students. The goal of this revitalization is to better serve the needs of today's learners, foster an increased sense of community, encourage engagement, and facilitate collaborative learning and research. The look and feel of Pace will be inspiring and evoke the traditions of teaching, scholarship, and experiential learning.
New York City Master Plan

Building on the resurgence of Lower Manhattan, the NYC Master Plan will propel Pace into a new era. New science laboratories; top-tier space for the School of Performing Arts; and 33 Beekman, a state-of-the-art 34-story residence hall, are just the beginning.

The five elements of the New York City Master Plan are:
• A new and distinct home for Dyson at 41 Park Row
• A new and distinct home for Lubin at One Pace Plaza
• Re-imagined student space on the first floor and B-level of One Pace Plaza
• A more inviting exterior
• New research and classroom space

NEW YORK CITY STATS

8,724 students (6,100 undergraduate students and 2,624 graduate students)
71% freshmen living on campus
172,000 total square feet of 33 Beekman
1,355 students live in 33 Beekman and 182 Broadway
400% growth in full-time students living in residential halls over the last 10 years
50,000+ total square feet of 140 William Street, home to the School of Performing Arts
The Master Plan for Pleasantville

This $100 million initiative is shaping a superior campus environment and student experience. With the first phase of the plan near completion, new facilities include:

- A renovated Kessel Student Center with expanded dining area and collaborative study spaces surrounded by a new quad
- A new athletics complex featuring a 1,000-seat Pace Stadium, Peter X. Finnerty Field, and the new Ianniello Field House
- Environmental Center complex
- State-of-the-art sound stages for the media, communications, and visual arts program
- Alumni Hall residence hall with modern living-learning spaces
- Elm Hall residence hall opening in fall 2016
- A new David Pecker Lecture Hall and event space in Willcox Hall

**PLEASANTVILLE STATS**

- **3,556** students (2,647 undergraduate students and 909 graduate students)
- **95,050** total square feet of the campus quad—that’s 2.2 acres of green space
- **77%** freshmen living on campus
- **9,500** square-foot addition to Kessel Student Center for dining, lounges, offices, and more
- **170** modular units comprising Alumni Hall, each one weighing 64,000 pounds
- **1,000** spectator seats in Pace Stadium
2015–2020 Strategic Plan
Opportunitas: Embracing the Future

As the University continues its growth and momentum, Pace will help more students embark on winning careers and successful lives. The ability to enable them to imagine new futures and advance their lives is at the core of the University motto of *Opportunitas*.

The Strategic Plan was created against a backdrop of transition and transformation at the University. Over the next five years Pace will see profound changes in student demographics, on its campuses, and in its leadership. At the same time, the University will contend with dynamic change in the higher education landscape. Evolving perceptions of the value of a degree, combined with ongoing innovations in technology, is changing who, what, and how the University teaches.

This Plan will sustain Pace’s mission through these transitions and provide the flexibility to adapt to an evolving environment. The Plan prioritizes improvements in core operations while capitalizing on the momentum made possible by the major investments of the past five years by focusing on four themes: Student Experience, Student and Alumni Outcomes, Institutional Vitality, and a Community of Excellence. By 2020, Pace will have made significant strides in completing several major initiatives currently underway and will have developed innovative approaches to ensure the success of its students and alumni, while enhancing the University’s reputation and stature. Learn more about the 2015–2020 Strategic Plan at www.pace.edu/strategicplan.
**Governance**

Pace University is a private institution governed by a 28-member Board of Trustees. The Board oversees the fiscal and policy matters of the University. Members of the Board participate on twelve committees: the Executive Committee, the Committee on Trustees, the Compensation Committee, the Audit Committee, the Finance Committee, the Academic/Faculty Affairs Committee, the Administrative Affairs Committee, the Investment and Pension Committee, the Development and Alumni Relations/Government and Community Relations Committee, the Marketing and University Relations Committee, the Staff Affairs Committee, and the Student Affairs Committee.

Among the Board’s responsibilities is hiring the President. The University’s President is a member of the Board of Trustees and serves as an ex-officio member of the Board’s committees. Subject to the direction of the Board, this individual acts as the chief executive officer of the corporation and is responsible for the general management of all schools, divisions, and services of the University. The Board also elects the officers of Pace University. In addition to the President, these officers include a chief academic officer, chief financial officer, one or more executive vice presidents and senior vice presidents, treasurer, university counsel, secretary of the corporation, and such other executive officers as may be recommended by the President for election by the Board.

**Accreditation**

Pace University is chartered by the Regents of the State of New York and is accredited by the Middle States Association of Colleges and Secondary Schools. All Pace University degree programs are registered with the New York State Education Department.

“This is one of the best universities going and we are really on the uptick. I want everybody to walk around with some ‘Pace swagger,’ because the Board is certainly doing that now.”

—Mark M. Besca ’81 Chairman of the Board of Trustees
Financials

Pace University’s 2016 fiscal year budget is $507 million; of which, approximately $151 million is targeted for scholarships and grants that will go to students who need financial aid. Approximately 94% of Pace students receive aid to offset undergraduate tuition, which was set at $41,120 for the 2016–2017 academic year.

Net tuition and auxiliary revenue budgeted for 2016 represents 92% of total net revenue. As of June 30, 2015, Pace had a total endowment of $159 million. Over the five-year period between 2011 and 2015, the University accumulated operating surpluses totaling $15.4 million. The University expects an operating surplus in 2016 as well, bringing the six-year total to over $20 million. The FY17 operating budget to be submitted to the Board will also be in surplus.

At the conclusion of the University’s 2015 fiscal year, Pace had $600 million in total assets and $217 million in long-term debt. Of the debt, 84% is at fixed rates set during 2013 and 2014, when interest rates were historically low. The University has budgeted $20 million for capital expenditures in 2016. This amount does not include funds to complete new construction and the modernization of Pace’s Pleasantville Campus. Over the last few years Pace has invested approximately $120 million to substantially recreate this campus. Construction will be complete by the start of the fall 2016 semester.

The University is also under contract to sell two significant properties made redundant by the construction project on the Pleasantville Campus. In addition, Pace is actively marketing for sale its smallest residence hall in New York City. Proceeds from these sales will be used to create a construction fund for the renewal of the New York City Campus.
As the University embarks on its recently completed 2015–2020 Strategic Plan, *Opportunitas: Embracing the Future*, Pace is abuzz with exciting growth and transformation. Having recently completed a $110 million reinvigoration of its Pleasantville Campus and looking ahead to a $100 million-plus modernization of its iconic downtown Manhattan campus, the entire University Community is energized around its future. Bringing together a large, passionate, talented, and diverse group of stakeholders, the next President will lead the assessment, refinement, and implementation of the strategic priorities set forth in the Strategic Plan. S/he will have the opportunity to build upon this plan, strengthening outcomes for students, creating opportunities for its faculty and staff, engaging alumni, expanding financial support, and further building on the University’s unique reputation and stature as an institution that prepares its students, both intellectually and professionally, to succeed in life and in their careers. In addition, the next President will:

**Improve Student Outcomes**—Pace has a longstanding, distinctive, and highly-successful approach to preparing students for the real world, singularly centered on its motto of *Opportunitas*: offering all students, including a highly diverse group of first-generation college students from around the world, the opportunity to discover and fulfill their potential, intellectually and professionally. Never has this approach been more relevant than today.

**Carry Out a Successful Fundraising Campaign**—After a careful planning period, Pace has entered the early quiet stages of its third and most ambitious fundraising campaign, which will support the New York City Master Plan, along with other important priorities like the Pace Path and scholarship support for students. The next President will lead this campaign to a successful conclusion with the strong support of the Board and Development office. To do this, the next President will be a relationship builder and will connect with all stakeholders, including alumni, parents, friends, current and prospective donors, and members of the broader community, engaging them to support and advance the University’s aspirations.

**Set Strategic Direction**—Building on the foundations of the current Strategic and Master plans, as well as the Pace Path, the next President has the opportunity to articulate and execute a bold vision and strategic direction for the University. S/he will engage, unify, and lead the Pace Community in further identifying its strengths and goals, as it seeks to further distinguish itself among the changing landscape of 21st century higher education by pursuing its core mission of *Opportunitas*.

**Enhance Market Distinction and Raise Visibility**—The next President will serve as the primary advocate for Pace University, strengthening its name recognition and furthering its reputation in New York City and beyond. With Pace’s unique mission, tremendous record of alumni success, improved campuses, and vibrant downtown location, the University has an exceptional opportunity to build upon its distinction and showcase its academic and programmatic strengths both regionally and nationally.

**Strengthen Campus Infrastructure**—As Pace University continues to improve and modernize its campuses, the next President will lead in making important strategic decisions about campus priorities and will promote innovation and sustainability in accordance with the University’s values and mission.

**Deepen Community Engagement**—Engaging in shared governance and fostering communication, transparency, and collaboration among all Pace University constituents, the next President will bring people together, building interaction among Pace’s multiple campuses and deepening the University’s ties to the broader Westchester and New York City communities.
The next President of Pace will succeed President Stephen J. Friedman and will have the opportunity to build on the University’s growth, momentum, and sturdy platform established during his highly successful 12-year tenure. S/he will first and foremost have an abiding passion for learning and all that it entails. S/he will put the mission of the University first and be visionary and dynamic, bringing an exceptional record of leadership, a demonstrated aptitude as a leader in fundraising, and an energy and passion for the University’s mission, students, faculty, and broader community.

Furthermore, the next President must:

- Embrace Opportunitas and be passionate about the student experience and the impact of a Pace education;
- Deeply value and support excellence in teaching, learning, and scholarship;
- Possess strong and proven skill as a bold, strategic, and visionary leader and creative problem-solver with the ability to recruit, develop, retain, and motivate a strong team and inspire, unite, and direct this team alongside a diverse group of constituents to execute on a shared mission and strategy;
- Demonstrate hands-on management experience in a complex institutional environment with multiple colleges, campuses, constituencies, and strategic imperatives;
- Possess excellent interpersonal skills and relationship-building capacity, both internally and externally;
- Be able to make tough decisions with regard to setting strategic priorities;
- Have experience overseeing physical improvements and master planning initiatives;
- Possess proven financial, managerial, and administrative acumen and experience;
- Understand and promote the balance of academics and student life;
- Be adaptable, promote structures, and possess the influencing skills that will allow the University to remain nimble and open to changes in the 21st century higher education landscape;
- Demonstrate experience in strategic planning and bringing together multiple, diverse constituencies;
- Be able to work strategically with the local community to continue to advance Pace’s recognition within the City of New York and the greater metropolitan area;
- Demonstrate an excitement and energy for working with diverse populations and possess the ability to attract, sustain, and support a diverse and inclusive community;
- Demonstrate an open, collaborative, and transparent leadership style; and
- Be collegial, passionate, intelligent, and flexible.
Information for Candidates

The position is anticipated to begin July 2017. The salary and benefits will be competitive. For best consideration, please send all nominations, confidential inquiries, and applications to:

Shelly Weiss Storbeck, Managing Partner
Julia Patton, Senior Associate
Storbeck/Pimentel & Associates, LP
PacePresident@storbeckpimentel.com

For more information, please visit Pace University’s website at www.pace.edu.

Pace University is an Equal Opportunity/Affirmative Action employer. Minorities, women, veterans, and individuals with disabilities are encouraged to apply.