# PACE UNIVERSITY 

Financial Statements

June 30, 2006 and 2005
(With Independent Auditors’ Report Thereon)

## Independent Auditors' Report

The Board of Trustees
Pace University:

We have audited the accompanying balance sheets of Pace University (the University) as of June 30, 2006 and 2005, and the related statements of changes in unrestricted net assets, changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pace University as of June 30, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

As discussed in note 12 to the financial statements, the University adopted the provisions of Financial Accounting Standards Board Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations, in 2006.
KPMG LLP

February 28, 2007

# PACE UNIVERSITY 

Balance Sheets
June 30, 2006 and 2005

| Assets | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 2,399,573 | 330,400 |
| Student accounts receivable (net of allowance for doubtful accounts of $\$ 2,405,000$ and $\$ 1,641,000$ in 2006 and 2005, respectively) |  | 9,801,095 | 8,241,823 |
| Grants and other receivables |  | 16,810,021 | 19,976,293 |
| Prepaid expenses and other assets |  | 8,067,602 | 8,958,314 |
| Contributions receivable, net (note 4) |  | 28,243,403 | 9,700,927 |
| Receivable under derivative instrument (note 7) |  | 2,745,625 |  |
| Investments (notes 3 and 10) |  | 110,703,217 | 102,620,249 |
| Student loans receivable (net of allowance for doubtful accounts of $\$ 1,795,000$ and $\$ 1,764,000$ in 2006 and 2005, respectively) |  | 14,700,150 | 14,680,542 |
| Funds held by bond trustees, at fair value (note 7) |  | 9,034,341 | 9,020,771 |
| Plant assets (notes 5 and 7) |  | 280,601,183 | 280,405,970 |
| Total assets | \$ | 483,106,210 | 453,935,289 |
| Liabilities and Net Assets |  |  |  |
| Liabilities: |  |  |  |
| Accounts payable and accrued liabilities (notes 13 and 14) | \$ | 37,102,882 | 29,628,377 |
| Notes payable (note 6) |  | 22,899,822 | 20,179,461 |
| Liability under derivative instrument (note 7) |  | - | 2,729,162 |
| Deferred revenues and deposits |  | 6,624,323 | 5,313,684 |
| Liability under split-interest agreements |  | 672,971 | 707,008 |
| Long-term debt (notes 7 and 8) |  | 131,073,292 | 132,621,237 |
| Deferred compensation (note 10) |  | 5,976,862 | 6,058,801 |
| Deferred rental revenue (note 9) |  | 13,218,750 | 14,162,946 |
| Asset retirement obligations (note 12) |  | 3,225,019 | - |
| Accrued postretirement benefit obligation (note 11) |  | 56,837,053 | 55,064,907 |
| U.S. Government grants refundable |  | 13,131,994 | 12,946,692 |
| Total liabilities |  | 290,762,968 | 279,412,275 |
| Net assets: |  |  |  |
| Unrestricted |  | 70,288,976 | 80,998,822 |
| Temporarily restricted (note 15) |  | 55,094,920 | 43,070,323 |
| Permanently restricted (note 15) |  | 66,959,346 | 50,453,869 |
| Total net assets |  | 192,343,242 | 174,523,014 |
| Total liabilities and net assets | \$ | 483,106,210 | 453,935,289 |

See accompanying notes to financial statements.

## PACE UNIVERSITY

Statements of Changes in Unrestricted Net Assets
Years ended June 30, 2006 and 2005

|  | Operating |  | Nonoperating | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2006 | 2005 |
| Revenues: |  |  |  |  |  |
| Tuition and fees, net (note 16) | \$ | 198,660,853 |  | - | 198,660,853 | 196,332,709 |
| Government grants and contracts |  | 7,961,033 | - | 7,961,033 | 6,894,559 |
| State appropriations |  | 1,190,012 | - | 1,190,012 | 1,190,014 |
| Contributions (note 17) |  | 1,695,698 | - | 1,695,698 | 1,526,137 |
| Investment return (note 3) |  | 1,132,741 | 641,253 | 1,773,994 | 1,253,429 |
| Investment return on funds held by bond trustees |  | - | 314,140 | 314,140 | 422,395 |
| Sales and services of auxiliary enterprises |  | 25,189,466 | - | 25,189,466 | 21,691,095 |
| Other sources (note 9) |  | 11,482,860 | - | 11,482,860 | 8,638,327 |
| Net assets released from restrictions |  | 12,096,341 | - | 12,096,341 | 12,816,611 |
| Total revenues |  | 259,409,004 | 955,393 | 260,364,397 | 250,765,276 |
| Expenses (notes 17 and 19): |  |  |  |  |  |
| Instruction |  | 117,536,417 | - | 117,536,417 | 109,046,553 |
| Research |  | 2,452,166 | - | 2,452,166 | 2,722,436 |
| Academic support |  | 38,355,333 | - | 38,355,333 | 35,154,141 |
| Student services |  | 33,462,248 | - | 33,462,248 | 31,761,484 |
| Institutional support |  | 47,903,289 | - | 47,903,289 | 47,020,713 |
| Auxiliary enterprises |  | 34,472,650 | - | 34,472,650 | 32,594,748 |
| Total expenses |  | 274,182,103 | - | 274,182,103 | 258,300,075 |
| Unrealized appreciation (depreciation) in fair value of derivative instrument (note 7) |  | - | 5,474,787 | 5,474,787 | $(2,729,162)$ |
| Loss on refunding of long-term debt (note 7) |  | - | - | - | $(7,650,608)$ |
| (Decrease) increase in unrestricted net assets before cumulative effect of change in accounting principle |  | (14,773,099) | 6,430,180 | $(8,342,919)$ | $(17,914,569)$ |
| Cumulative effect of change in accounting principle (note 12) |  | $(2,366,927)$ | - | $(2,366,927)$ | - |
| (Decrease) increase in unrestricted net assets | \$ | (17,140,026) | 6,430,180 | (10,709,846) | $(17,914,569)$ |

See accompanying notes to financial statements.

## PACE UNIVERSITY

Statements of Changes in Net Assets
Years ended June 30, 2006 and 2005

Decrease in unrestricted net assets
Changes in temporarily restricted net assets:
Private gifts and grants (note 17)
Investment return (note 3)
Change in value of split-interest agreements
Net assets released from restrictions
Increase in temporarily restricted net assets
Changes in permanently restricted net assets:
Contributions (note 17)
Investment return (note 3)
Change in value of split-interest agreements
Interest on student loans, net
Increase in permanently restricted net assets
Increase (decrease) in net assets
Net assets at beginning of year
Net assets at end of year

See accompanying notes to financial statements.

| 2006 | 2005 |
| :---: | :---: |
| \$ (10,709,846) | $(17,914,569)$ |
| 14,138,485 | 11,779,136 |
| 9,875,849 | 8,985,117 |
| 106,604 | 31,546 |
| $(12,096,341)$ | $(12,816,611)$ |
| 12,024,597 | 7,979,188 |
| 16,459,428 | 1,538,536 |
| 25,733 | 22,521 |
| 16,314 | 296,534 |
| 4,002 | $(2,058)$ |
| 16,505,477 | 1,855,533 |
| 17,820,228 | $(8,079,848)$ |
| 174,523,014 | 182,602,862 |
| \$ 192,343,242 | 174,523,014 |

## PACE UNIVERSITY

Statements of Cash Flows<br>Years ended June 30, 2006 and 2005

|  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Increase (decrease) in net assets | \$ | 17,820,228 | $(8,079,848)$ |
| Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used in) operating activities: |  |  |  |
| Cumulative effect of change in accounting principle |  | 2,366,927 | - |
| Net appreciation in fair value of investments |  | $(9,740,465)$ | $(8,270,904)$ |
| Change in fair value of derivative instrument |  | $(5,474,787)$ | 2,729,162 |
| Loss on refunding of long-term debt |  | - | 7,650,608 |
| Change in value of split-interest agreements |  | $(122,918)$ | $(328,080)$ |
| Deferred rental revenue |  | $(944,196)$ | $(944,196)$ |
| Depreciation |  | 12,733,499 | 12,638,085 |
| Amortization |  | 491,143 | 147,547 |
| Write-off of fixed assets |  | - | 12,202 |
| Revenues and losses restricted for permanent investment |  | $(16,467,056)$ | $(1,558,999)$ |
| Increase in student accounts receivable |  | $(1,559,272)$ | $(421,314)$ |
| Decrease (increase) in government grants and other receivables |  | 3,166,272 | $(7,006,457)$ |
| Decrease in prepaid expenses and other assets |  | 968,946 | 916,697 |
| Increase in contributions receivable, net |  | $(3,942,064)$ | $(622,791)$ |
| Increase in accounts payable and accrued liabilities |  | 7,474,505 | 3,062,851 |
| Increase (decrease) in deferred revenues and deposits |  | 1,310,639 | $(3,100,071)$ |
| Increase in accrued postretirement benefit obligation |  | 1,772,146 | 815,533 |
| Increase in U.S. Government grants refundable |  | 185,302 | 309,978 |
| Net cash provided by (used in) operating activities |  | 10,038,849 | $(2,049,997)$ |
| Cash flows from investing activities: |  |  |  |
| Increase in student loans receivable |  | $(19,608)$ | $(254,317)$ |
| Decrease in deferred compensation |  | $(81,939)$ | $(306,082)$ |
| Purchase of plant assets |  | $(12,267,452)$ | $(13,480,098)$ |
| Purchase of investments |  | $(28,425,155)$ | $(23,360,890)$ |
| Proceeds from sale of investments |  | 30,082,652 | 23,934,039 |
| Net cash used in investing activities |  | $(10,711,502)$ | $(13,467,348)$ |
| Cash flows from financing activities: |  |  |  |
| Revenues and losses from contributions restricted for permanent investment |  | 16,467,056 | 1,558,999 |
| Increase in contributions receivable restricted for permanent investment |  | $(14,600,412)$ | $(564,875)$ |
| Decrease in liabilities under split-interest agreements, net |  | 88,881 | 145,221 |
| Increase in notes payable |  | 73,489,680 | 97,333,525 |
| Repayment of notes payable |  | $(70,769,319)$ | $(122,094,064)$ |
| Bond issuance costs |  | $(363,063)$ | $(5,774,444)$ |
| Proceeds from long-term debt |  | - | 116,475,000 |
| Repayment of indebtedness |  | $(1,557,427)$ | $(74,779,579)$ |
| (Increase) decrease in funds held by bond trustees |  | $(13,570)$ | 2,387,695 |
| Net cash provided by financing activities |  | 2,741,826 | 14,687,478 |
| Net increase (decrease) in cash and cash equivalents |  | 2,069,173 | $(829,867)$ |
| Cash and cash equivalents at beginning of year |  | 330,400 | 1,160,267 |
| Cash and cash equivalents at end of year | \$ | 2,399,573 | 330,400 |
| Supplemental disclosure: |  |  |  |
| Interest paid | \$ | 6,295,682 | 6,456,299 |
| Assets acquired under capital lease |  | - | 3,798,523 |
| Gifts in-kind |  | 130,789 | - |

See accompanying notes to financial statements.

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

## (1) Nature of Operations

Pace University (the University) is an independent, coeducational, nonsectarian, not-for-profit institution of higher education with campuses in New York City and Westchester County. The University was founded in 1906 and was granted college status in 1948 by the New York State Board of Regents. It is exempt from Federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code.

The University considers teaching and learning its highest priorities. The University's commitment to the individual needs of students is at the heart of its mission. Offering access and opportunity to qualified men and women, the University embraces persons of diverse talents, interests, experiences, and origins who have the will to learn and the desire to participate in University life. The University offers a wide range of academic and professional programs at the graduate and undergraduate levels in six colleges and schools. The University is accredited by major accrediting entities.

## (2) Summary of Significant Accounting Policies

The significant accounting policies followed by the University are described below:

## (a) Basis of Presentation

The University's financial statements are prepared on the accrual basis of accounting in accordance with standards established by the Financial Accounting Standards Board for external financial reporting by not-for-profit organizations. Accordingly, net assets of the University and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed restrictions.
Temporarily restricted net assets - Net assets subject to donor-imposed restrictions that will be met either by actions of the University or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed restrictions that stipulate that they be maintained permanently by the University, but permit the University to expend part or all of the income derived therefrom.

Revenues and gains and losses on investments and other assets are reported as changes in unrestricted net assets unless limited by explicit donor-imposed restrictions or by law. Expenses are reported as decreases in unrestricted net assets. Expiration of temporary restrictions on net assets is reported as net assets are released from restrictions.

## (b) Contributions

Contributions, including unconditional promises to give (pledges), are reported as revenues in the period received or pledged. Contributions with purpose or time restrictions are reported as increases in temporarily restricted net assets and are reclassified to unrestricted net assets when the purpose or time restrictions are met. Contributions subject to donor-imposed stipulations that the corpus be maintained permanently are recognized as increases in permanently restricted net assets.

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. The University reports contributions of plant assets as increases in unrestricted net assets unless the donor places restrictions on their use. Contributions to be received after one year are discounted at a risk-free rate. Amortization of the discount is recorded as additional contribution revenue in accordance with the donor-imposed restrictions, if any, on the contribution. An allowance is recorded for uncollectible contributions based on management's judgment, past collection experience, and other relevant factors.

## (c) Government Grants and Contracts

Government grants and contracts are treated as exchange contracts and, accordingly, are reported as unrestricted revenue when expenses are incurred in accordance with contractual terms.

## (d) Cash Equivalents

The University considers all highly liquid debt instruments with maturities of three months or less at the time of purchase to be cash equivalents, except for those that are purchased by the University's investment managers as part of their investment strategies.

## (e) Plant Assets

Plant assets are stated as follows:

- Land and land improvements - at cost.
- Buildings, building improvements, and leasehold improvements - at cost.
- Furniture and equipment - at cost.
- Library books - at nominal amount of $\$ 1$ per volume.

Depreciation of plant assets is computed on a straight-line basis over their estimated useful lives. No depreciation is computed in the year assets are acquired and a full year's depreciation is computed in the year of disposition. Depreciable lives of land improvements, buildings, building improvements, and leasehold improvements range from 5 years to 90 years and the depreciable lives of furniture and equipment range from 2 years to 20 years.

## (f) U.S. Government Grants Refundable

Funds provided by the U.S. Government under the Federal Perkins and Nursing Student Loan programs are loaned to qualified students and may be reloaned after collection. These funds are ultimately refundable to the Government and are presented in the accompanying balance sheets as a liability.

# PACE UNIVERSITY 

Notes to Financial Statements

June 30, 2006 and 2005

## (g) Split-Interest Agreements

The University's split-interest agreements with donors consist primarily of irrevocable charitable remainder trusts, for which the University serves as trustee, and charitable gift annuities. Assets associated with such split-interest agreements are included in investments. Contributions are recognized at the date the trusts are established or when funds are transferred from the donor to the University after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted annually for changes in the value of the assets, accretion of the discount, and other changes in the estimates of future benefits. Such adjustments are reflected as change in value of split-interest agreements in the accompanying financial statements.

## (h) Operations

The statements of changes in unrestricted net assets distinguish between operating and nonoperating activities. Nonoperating activities principally include investment return in excess of (or less than) amounts authorized for spending by the University's board of trustees (see note 3), investment return on funds held by bond trustees, unrealized appreciation (depreciation) in fair value of derivative instruments, loss on defeasance of long-term debt, and other nonrecurring transactions.

## (i) Accounting Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## (j) Asset Retirement Obligations

On July 1, 2005 the University adopted Financial Accounting Standards Board (FASB) Interpretation No. 47 (FIN 47), Accounting for conditional Asset Retirement Obligations, an Interpretation of Statement on Financial Accounting Standards (SFAS) No. 143. Upon acquisition, and when reasonably estimable, the University recognizes the fair value of the liability related to the legal obligation to perform asset retirement activity on tangible long-lived assets.

## (k) Reclassifications

Certain reclassifications have been made to prior year amounts to conform to the current year presentation.

## (I) Other Significant Accounting Policies

Other significant accounting policies are set forth in the following notes.

## (3) Investments and Investment Return

Investments are carried at fair value based upon quoted market prices or values provided by the University's external investment managers if no quoted market prices exist.

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

Alternative investments are less liquid than the University's other investments and consist of six equity funds, two hedge funds, five fixed income funds and one real estate fund. Such alternative investments are carried at estimated fair values as provided by the investment managers. The estimated fair values for six of these funds may differ significantly from the values that would have been used had a ready market for those securities existed. The estimated values are reviewed and evaluated by management.

The following tabulation summarizes the composition of investments at June 30, 2006 and 2005:

|  | 2006 |  |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cost | Fair value | Cost | Fair value |
| Cash and cash equivalents | \$ | 558,003 | 558,003 | 816,822 | 810,416 |
| Cash and cash equivalents deferred compensation (note 10) |  | 3,739,121 | 3,741,404 | 3,797,410 | 3,802,507 |
| Common stocks |  | 516,345 | 549,527 | 1,185,980 | 1,210,281 |
| Mutual funds: |  |  |  |  |  |
| Equity |  | 3,779,312 | 4,294,242 | 905,242 | 1,342,166 |
| Fixed income |  | 167,256 | 162,238 | - | - |
| Mutual funds - deferred compensation (note 10) |  | 2,187,536 | 2,244,958 | 2,050,981 | 2,350,932 |
| Alternative investments |  | 83,354,533 | 97,788,734 | 83,987,506 | 91,774,507 |
| U.S. Government bonds |  | 580,744 | 571,711 | 526,966 | 508,790 |
| Municipal bonds |  | 780,035 | 792,400 | 780,028 | 820,650 |
|  | \$ | 95,662,885 | 110,703,217 | 94,050,935 | 102,620,249 |

Investments include $\$ 2,163,757$ and $\$ 2,118,619$ of assets held under split-interest agreements at June 30, 2006 and 2005, respectively.

The University maintains an investment pool for certain investments. The pool is managed to achieve the maximum prudent long-term total return. The University's board of trustees has authorized a policy designed to preserve the value of these investments in real terms (after inflation) and provide a predictable flow of funds to support operations. This policy permits the use of total return (dividend and interest income and investment gains) at a rate (spending rate) of $5 \%$ of the three-year moving average fair value of the pooled investments. In accordance with the above spending rate, $\$ 2,998,603$ and $\$ 2,797,218$ of investment return was made available for the years ended June 30, 2006 and 2005, respectively, to support operations of the University. In addition, the University also utilized investment return from non-pooled investments of $\$ 730,451$ and $\$ 254,014$ in fiscal 2006 and 2005, respectively.

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Notes to Financial Statements
June 30, 2006 and 2005

The following summarizes the University's total investment return (excluding investment return on assets held under split-interest and deferred compensation arrangements) and its classification in the financial statements for the years ended June 30, 2006 and 2005:

|  | Unrestricted |  | Temporarily restricted | Permanently restricted | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2006: |  |  |  |  |  |
| Dividends and interest on investments (net of expenses of $\$ 358,995$ ) | \$ | 727,092 | 1,204,393 | 3,626 | 1,935,111 |
| Net appreciation in fair value of investments |  | 1,046,902 | 8,671,456 | 22,107 | 9,740,465 |
| Total return on investments |  | 1,773,994 | 9,875,849 | 25,733 | 11,675,576 |
| Investment return appropriated for operations |  | 1,132,741 | 2,596,313 | - | 3,729,054 |
| Excess of total return on investments over investment return appropriated for operations | \$ | 641,253 | 7,279,536 | 25,733 | 7,946,522 |
|  |  | nrestricted | Temporarily restricted | Permanently restricted | Total |
| 2005: |  |  |  |  |  |
| Dividends and interest on investments (net of | \$ | 382,961 | 1,603,257 | 3,945 | 1,990,163 |
| Net appreciation in fair value of investments |  | 870,468 | 7,381,860 | 18,576 | 8,270,904 |
| Total return on investments |  | 1,253,429 | 8,985,117 | 22,521 | 10,261,067 |
| Investment return appropriated for operations |  | 643,225 | 2,408,007 | - | 3,051,232 |
| Excess of total return on investments over investment return appropriated for operations | \$ | 610,204 | 6,577,110 | 22,521 | 7,209,835 |

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

## (4) Contributions Receivable

Unconditional promises to give are reported in the financial statements as contributions receivable and as revenue of the appropriate net asset class. Contributions receivable due more than one year from the date of the financial statements are recorded net of a discount to reflect the present value of future cash flows. Contributions receivable consist of the following at June 30, 2006 and 2005:

|  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| Amounts expected to be collected in: |  |  |  |
| Less than one year | \$ | 4,671,116 | 1,644,288 |
| One to five years |  | 21,941,735 | 5,878,391 |
| More than five years |  | 9,058,685 | 4,312,065 |
|  |  | 35,671,536 | 11,834,744 |
| Less discount to present value, from 3.9\% to 6.5\% |  | $(5,589,463)$ | (1,425,422) |
| Less allowance for uncollectible amounts |  | $(1,838,670)$ | $(708,395)$ |
|  | \$ | 28,243,403 | 9,700,927 |

Included in contributions receivable at June 30, 2006 are outstanding pledges from four donors (two as of June 30, 2005), which collectively represent $74 \%$ ( $57 \%$ as of June 30, 2005) of total outstanding gross contributions receivable.
(5) Plant Assets

Plant assets at June 30, 2006 and 2005 consist of the following:

|  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| Land | \$ | 11,285,092 | 11,285,092 |
| Land improvements |  | 6,181,935 | 6,068,602 |
| Buildings and building improvements |  | 288,909,294 | 282,035,333 |
| Furniture and equipment |  | 104,129,696 | 97,931,277 |
| Library books |  | 881,519 | 929,470 |
| Total |  | 411,387,536 | 398,249,774 |
| Less accumulated depreciation |  | $(130,786,353)$ | $(117,843,804)$ |
|  | \$ | 280,601,183 | 280,405,970 |

Included in buildings and building improvements at June 30, 2006 and 2005 is $\$ 16,226,522$ relating to a building received in exchange for use of land. See note 9 for a discussion on the Judicial Training Institute. Buildings and building improvements also include $\$ 974,743$ of asset retirement costs capitalized under FIN 47. Additionally, included in furniture and equipment at June 30, 2006 and 2005 is telephone equipment under capital leases of $\$ 3,799,031$.

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

## (6) Notes Payable

On June 29, 2005, in conjunction with the refinancing of short-term notes payable and the refunding of a portion of the Dormitory Authority of the State of New York Series 1997 and Series 2000 bonds, the University entered into a $\$ 25,000,000$ unsecured working capital line of credit expiring on June 30, 2006. On June 28, 2006, the line of credit was extended through June 30, 2007. The line of credit bore interest at the Prime/Fed Funds Rate of the lending institution minus the applicable Prime/Fed Funds Margin, as defined, or LIBOR plus the applicable LIBOR Margin, as defined. During 2006, the Prime/Fed Funds Margin ranged from $1.75 \%$ to $2.5 \%$ and the LIBOR margin ranged from $0.25 \%$ to $0.75 \%$. Both margins are dependent upon the University's bond rating by Moody's. The line of credit required that the outstanding balance be reduced to zero for a period of 30 consecutive days during the period the line of credit is held available to the University. The unsecured line of credit replaced the two-tranche secured line described below. On June 30, 2005 all amounts outstanding under the two-tranche line were transferred to the unsecured line. The outstanding balance on the unsecured line of credit was $\$ 20,780,000$ and $\$ 18,820,000$ at June 30, 2006 and 2005, respectively. On December 15, 2006 the line of credit was paid off from the proceeds received from the taxable notes described in note 21, Subsequent Events.

Prior to the refinancing of short-term notes payable, to meet its short-term working capital needs, the University had a two-tranche $\$ 60,000,000$ secured line of credit, which expired on July 1, 2005. Tranche A was for $\$ 35,000,000$ and interest was based on the Prime/Fed Funds rate of the banking institution minus $1.75 \%$ or LIBOR plus $0.75 \%$. Tranche B was for a maximum of $\$ 25,000,000$ and interest was based on the Prime/Fed Funds rate of the banking institution minus $1.25 \%$ or LIBOR plus $1.25 \%$. The line of credit was secured by certain investments of the University. As noted above, on June 29, 2005 the two-tranche secured line of credit was replaced by the unsecured line of credit.

Interest expense on the unsecured and secured (two-tranche) notes payable for the years ended June 30, 2006 and 2005 was $\$ 499,284$ and $\$ 1,314,727$, respectively. The average interest rate on the lines of credit was $5.3 \%$ and $3.4 \%$ in fiscal years 2006 and 2005, respectively.

As of June 30, 2006, the University has standby letters of credit outstanding for $\$ 1,296,211$ against the unsecured line of credit.

On May 1, 2004, the University entered into a revolving financing agreement with Sallie Mae, Inc., to fund its School as Lender Program, a program designed to provide financial assistance in the form of loans to graduate students (Student Loans). All outstanding amounts are secured by Student Loans owned by the University. Under this agreement, the University sells and Sallie Mae is obligated to purchase all the Student Loans owned by the University within 90 days from the date the Student Loans are made. The proceeds from the sale of the Student Loans are applied to any outstanding principal balance under the revolving finance agreement. Under the University’s semester schedule, no principal outstanding under the revolving financing agreement should exceed 180 days.

The outstanding balance under this agreement was $\$ 2,119,822$ and $\$ 1,359,461$ as of June 30, 2006 and 2005, respectively. Interest expense for the years ended June 30, 2006 and 2005 was $\$ 473,422$ and 294,990 , respectively. Student Loans issued under this program of $\$ 1,314,903$ and $\$ 1,038,641$ are outstanding at June 30, 2006 and 2005, respectively, securing the outstanding principal balance under the revolving finance agreement. The unused portion under this line of credit at June 30, 2006 and 2005 was $\$ 27,880,178$ and $\$ 28,640,539$, respectively.

## PACE UNIVERSITY

Notes to Financial Statements
June 30, 2006 and 2005

The University earns interest on the outstanding balance of the Student Loans until it is sold to Sallie Mae, and it earns a premium on the sale to Sallie Mae. During 2006, the University earned $\$ 1,515,628$ ( $\$ 1,371,235$ in 2005), net of interest expense of $\$ 473,422$ ( $\$ 294,990$ in 2005), on the line outstanding, from Sallie Mae.

## (7) Long-Term Debt

Long-term debt at June 30, 2006 and 2005 consists of the following:

|  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| Long-term leases of the Dormitory Authority of the State of New York (DASNY or the Authority) (a): <br> Revenue Bonds, Pace University issue, $\$ 73,975,000$, Series 2005A, due serially to 2029 at an effective interest rate of $3.303 \%$ per annum | \$ |  |  |
|  |  | 73,975,000 | 73,975,000 |
| Revenue Bonds, Pace University issue, $\$ 42,500,000$, Series 2005B, due serially to 2035 at an interest rate of $3.5 \%$ the first year, and $4.5 \%$ per annum, thereafter |  | 42,500,000 | 42,500,000 |
| Revenue Bonds, Pace University issue, $\$ 26,075,000$, Series 2000, due serially to 2029 at interest rates ranging from $4.75 \%$ to $5.88 \%$ per annum, plus unamortized original issue premium of $\$ 19,624$ and $\$ 22,895$, at June 30, 2006 and 2005, respectively. ( $\$ 21,905,000$ was refunded in 2005 including unamortized premium of $\$ 203,807$ ) |  | 2,509,624 | 2,512,895 |
| Revenue Bonds, Pace University issue, $\$ 60,000,000$, Series 1997, due serially to 2026 at interest rates ranging from $5 \%$ to $5.75 \%$ per annum, net of unamortized original issue discount of $\$ 76,518$ and $\$ 89,271$ at June 30, 2006 and 2005, respectively. ( $\$ 44,935,000$ was refunded in 2005 including unamortized discount of $\$ 488,760$ ) |  | 8,228,482 | 8,215,729 |
| Bonds payable to the U.S. Department of Housing and Urban Development (HUD) (b): |  |  |  |
| Bonds issued to Briarcliff College assumed by Pace University as a result of a purchase agreement in 1977 with Briarcliff College maturing in annual installments ranging from $\$ 42,000$ to $\$ 101,000$ through 2016: |  |  |  |
| 1961 issue, \$548,000, at 3.5\% |  | 158,000 | 180,000 |
| 1966 issue, \$1,115,000, at 3\% |  | 471,000 | 508,000 |
| Bonds issued to the College of White Plains assumed by Pace University as a result of a consolidation in 1975 with the College of White Plains, maturing in annual installments ranging from $\$ 20,000$ to $\$ 45,000$ through |  |  |  |
| 2016 with interest at 3\% |  | 515,000 | 550,000 |
| Long-term notes payable (c) |  | 2,716,186 | 4,179,613 |
| Total long-term debt | \$ | 131,073,292 | 132,621,237 |

# PACE UNIVERSITY 

Notes to Financial Statements

June 30, 2006 and 2005
(a) The Series 2005A bonds were issued on June 1, 2005, to (i) refund a portion of the DASNY Pace University Insured Revenue Bonds, Series 1997 and Series 2000, (ii) fund the debt service reserve fund for the Series 2005A bonds and (iii) pay the costs of issuance of the Series 2005A bonds. At June 30,2006 and 2005, $\$ 3,918,779$ and $\$ 3,755,270$, respectively, of debt service reserve funds and $\$ 36,867$ and $\$ 253,998$, respectively, of construction funds were included in funds held by bond trustees.

In June 2005, the University entered into a floating-to-fixed-rate swap agreement (the Derivative Instrument) as a hedge on a portion of its DASNY Series 2005A insured revenue bonds. Under the Derivative Instrument, the University receives the one-month London InterBank Offered Rate (LIBOR) $(5.35 \%$ at June 30,2006 ) and pays a fixed rate of $3.303 \%$ on the notional amount of $\$ 73,975,000$ through June 2029. The University has the option to terminate the Derivative Instrument at its discretion. A payment will either be received or paid by the University depending on the interest rate environment at the time of termination. The fair value of the Derivative Instrument of $\$ 2,745,625$ and ( $\$ 2,729,162$ ) is reflected in the accompanying balance sheets as a receivable under derivative instrument at June 30, 2006 and a liability under derivative instrument at June 30, 2005. The accompanying 2006 and 2005 statements of changes in unrestricted net assets reflect the unrealized appreciation (depreciation) in fair value of derivative instrument of \$5,474,787 and ( $\$ 2,729,162$ ), respectively.

The Series 2005B bonds were issued to fund the cost of a surety bond for the debt service reserve fund for the Series 2005 bonds, pay the cost of issuance of the Series 2005B bonds, and refinance certain indebtedness of the University incurred to pay for various capital improvement projects including construction and equipping of the health and fitness center located on the Pleasantville Campus; the installation of Sprinkler Systems at various student housing facilities; the renovation of facilities located at 106 Fulton Street and 163 William Street on the New York City Campus; renovations to the Student Union in New York City, Law School Campus in White Plains, New York and the Schimmel Theatre in New York City; as well as installation of fire alarm and public address systems and replacement of roofs at various locations. At June 30, 2006 and 2005, \$221,278 and $\$ 144,087$, respectively, of debt service funds and $\$ 15,814$ and $\$ 154,282$, respectively, of construction funds were included in funds held by bond trustees.

The Series 2000 Revenue Bonds payable to the Authority were issued to finance the acquisition and renovation of a 15 -story building located in lower Manhattan. The 76,000 -square-foot building is being used by the University for student and staff housing and other related activities. Under the Series 2000 bond agreement, the University maintains a debt service reserve fund on deposit with a trustee. At June 30, 2006 and 2005, $\$ 816,602$ and $\$ 892,714$, respectively, of debt service reserve funds and $\$ 31,062$ and $\$ 30,136$, respectively, of rebate funds were included in funds held by bond trustees.

The Series 1997 Revenue Bonds payable to the Authority were issued to finance various projects and retire other indebtedness of the University as follows: retirement of the credit agreement with The Chase Manhattan Bank used to initially finance the construction of the Goldstein Center; expansion of instructional space at the law school on the White Plains campus; technology initiatives, including various acquisitions of equipment and installation of networks and connections; renovation and repair projects (including preservation and enhancement) to extend the useful lives of various

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005
facilities; acquisition of property adjacent to the White Plains campus; and retirement of the remaining principal outstanding on the Series 1985 Revenue Bonds. Under the Series 1997 bond agreement, the University maintains a debt service reserve fund on deposit with a trustee. At June 30, 2006 and $2005, \$ 2,379,345$ and $\$ 2,373,035$, respectively, of debt service reserve funds and $\$ 1,579,592$ and $\$ 1,385,250$, respectively, of building and equipment reserve funds were included in funds held by bond trustees.

The Series 1997, 2000, 2005A, and 2005B Revenue Bonds are secured by mortgages on certain of the University's properties, security interest in certain fixtures, furnishings, and equipment, and pledges of revenues limited in each year to the greatest amount payable by the Authority in any bond year for the principal.

In connection with the partial refunding of the Series 1997 and 2000 Bonds, the University recognized a loss of $\$ 7,650,608$, inclusive of the write-off of deferred financing cost of $\$ 2,259,599$ and debt discount, net of $\$ 284,953$, which is included in the accompanying 2005 statement of changes in unrestricted net assets.
(b) The bond issues are secured by first mortgages on the dormitory facilities and liens on and pledges of the net revenues derived from the operation of the facilities.
(c) On August 27, 2003, the University entered into a $\$ 2,000,000$ note payable at an interest rate of $9.32 \%$. The note is payable over 36 months with the final payment of approximately $\$ 126,000$ due August 31, 2006.

In addition, the University entered into several capital leases, expiring through February 1, 2010, related to the purchase of communication and networking equipment and systems. At June 30, 2006 and 2005, the amount outstanding under these capital leases is $\$ 2,589,858$ and $\$ 3,335,046$, respectively.

Interest incurred for the years ended June 30, 2006 and 2005 was $\$ 5,881,145$ and $\$ 5,641,696$, respectively.

## Financial Covenants DASNY Series 2005

Pursuant to the June 1, 2005 loan agreements related to the DASNY Series 2005 insured revenue bonds, the University is required to adhere to certain financial covenants regarding Maximum Annual Debt Service, as defined, and the maintenance of Unrestricted Investments, as defined, and limiting the University's right to incur any additional indebtedness without consent from DASNY and the bond insurer.

The University must maintain debt service (interest on all outstanding indebtedness and principal on all outstanding long-term indebtedness) at or below $6 \%$ of annual Unrestricted Gross Revenues, as defined.

The University must maintain a level of Unrestricted Investments, as defined, (as adjusted for market fluctuation) divided by Outstanding Indebtedness, as defined, equal to (i) at least $25 \%$ as of each June 30 and December 31 through December 31, 2007; (ii) at least $27.5 \%$ as of each June 30 and December 31 occurring from January 1, 2008 through December 31, 2009 and (iii) at least 30\% as of each June 30 and December 31 occurring subsequent to December 31, 2009.

## PACE UNIVERSITY

Notes to Financial Statements
June 30, 2006 and 2005

These covenants supersede the requirements pursuant to the agreements related to the DASNY Series 2000 and 1997 insured revenue bonds which are described below.

Prior to June 1, 2005, pursuant to the March 1, 2000 and December 4, 1996 loan agreements related to the DASNY Series 2000 Revenue Bonds and DASNY Series 1997 Revenue Bonds, respectively, the University was required to adhere to financial covenants outlined in these agreements, including the Expendable Net Assets Maintenance Requirement which required the University to maintain expendable net assets (unrestricted and temporarily restricted net assets, exclusive of plant equity, and inclusive of postretirement benefit obligation) at a market value equal to at least $50 \%$ of outstanding long-term indebtedness and the Additional Indebtedness restriction which required the University to not incur additional long-term indebtedness without written consent.

## (8) Debt Service - Long-Term Debt

Debt service relating to long-term debt for the next five years is as follows:

|  | Long-term leases to DASNY |  | Bonds payable to HUD | Note payable and capital lease obligations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2007: |  |  |  |  |  |
| Principal | \$ | - | 102,000 | 939,292 | 1,041,292 |
| Interest, reserves, and fees |  | 5,027,314 | 41,760 | 179,742 | 5,248,816 |
|  | \$ | 5,027,314 | 143,760 | 1,119,034 | 6,290,108 |
| June 30, 2008: |  |  |  |  |  |
| Principal | \$ | 2,210,000 | 104,000 | 880,617 | 3,194,617 |
| Interest, reserves, and fees |  | 5,027,314 | 38,580 | 110,616 | 5,176,510 |
|  | \$ | 7,237,314 | 142,580 | 991,233 | 8,371,127 |
| June 30, 2009: |  |  |  |  |  |
| Principal | \$ | 3,230,000 | 105,000 | 597,450 | 3,932,450 |
| Interest, reserves, and fees |  | 4,898,664 | 35,335 | 46,436 | 4,980,435 |
|  | \$ | 8,128,664 | 140,335 | 643,886 | 8,912,885 |
| June 30, 2010: |  |  |  |  |  |
| Principal | \$ | 3,985,000 | 108,000 | 293,503 | 4,386,503 |
| Interest, reserves, and fees |  | 4,721,780 | 32,060 | 8,919 | 4,762,759 |
|  | \$ | 8,706,780 | 140,060 | 302,422 | 9,149,262 |
| June 30, 2011: |  |  |  |  |  |
| Principal | \$ | 4,200,000 | 144,000 | - | 4,344,000 |
| Interest, reserves, and fees |  | 4,515,591 | 28,610 | - | 4,544,201 |
|  | \$ | 8,715,591 | 172,610 | - | 8,888,201 |

# PACE UNIVERSITY 

Notes to Financial Statements

June 30, 2006 and 2005

## (9) Judicial Training Institute

On April 5, 2000, the University entered into a loan agreement with the Authority for the issuance of up to $\$ 17,500,000$ State Judicial Institute at Pace University Insured Lease Revenue Bonds, Series 2000 (the Bonds) dated July 1, 2000. In July 2000, bonds with a face value of $\$ 16,105,000$ plus accrued interest were issued. Proceeds from the Bonds were used to finance the construction of a judicial training facility on the University's White Plains campus to serve as the New York State Judicial Training Institute (the Institute). The Institute was established to serve as a statewide center for continuing education, training, and research for all judges and justices of the Unified Court System (the System). The bonds are due serially through 2020 at interest rates ranging from $4.5 \%$ to $5.5 \%$ per annum with interest payable every October 1 and principal, sinking fund installments, and interest payable every April 1. These bonds are solely payable from certain revenues, funds, and assets pledged by the System as security for the payment thereof, including certain rental payments to be made by the System to the University pursuant to an agreement of sublease, also dated April 5, 2000, in amounts sufficient to pay the principal, sinking fund installments, and interest on the bonds. Payments to be made under the sublease have been assigned to the Authority pursuant to an assignment of sublease and rent agreement, dated April 5, 2000, between the University and the Authority that requires the System to make payments to the Authority by March 31 of each year. The loan agreement between the Authority and the University is without recourse to the University and the University's obligation thereunder on account of payments due on the Series 2000 Bonds are payable solely from the aforesaid rental payments as received under the sublease with the System. The obligation of the System to make payments of rent under the sublease is subject to annual appropriations by the State of New York for such purpose. The bond proceeds and related obligation are not included in the accompanying financial statements.

On April 23, 2003, the City of White Plains issued a certificate of occupancy evidencing completion of the judicial training facility and the University recorded the value ( $\$ 16,208,704$ ) of the building and a corresponding deferred rental revenue. The deferred rental revenue will be recognized on a straight-line basis over the life of the land lease, May 1, 2003 through June 30, 2020. For each of the years ended June 30, 2006 and 2005, \$944,196 was recognized as rental revenue.

## (10) Retirement and Deferred Compensation Plans

The University has defined contribution retirement annuity plans with Teachers’ Insurance and Annuity Association of America and College Retirement Equities Fund, Fidelity Investments, and T. Rowe Price which cover substantially all full-time employees. The University makes annual plan contributions which are vested immediately for the benefit of the participants. The University's contributions under the plan for the years ended June 30, 2006 and 2005 amounted to \$7,609,091 and \$7,176,240, respectively.

The University offered a deferred compensation plan to substantially all full-time employees. Amounts deferred are invested by the University in consultation with the participant. Such amounts consist of cash and cash equivalents and mutual funds and are included in investments (\$5,986,362 in 2006 and $\$ 6,153,439$ in 2005) in the accompanying balance sheets and continue to be the assets of the University subject to claims of its creditors. Contributions to this plan have been limited since the enactment of the Tax Reform Act of 1986.

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

## (11) Postretirement Benefits Other than Pensions

The University sponsors a plan to provide certain health care and life insurance benefits for retirees. The University's employees may become eligible for these benefits if they retire while working for the University. Benefits and eligibility may be modified from time to time. In accordance with the 2001 plan amendment, postretirement health care and life insurance benefits coverage for employees hired after October 1, 2000 has been eliminated.

Information with respect to this unfunded plan as of and for the years ended June 30, 2006 and 2005 is as follows:

|  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| Change in benefit obligation: |  |  |  |
| Benefit obligation at beginning of year | \$ | 59,178,745 | 52,472,274 |
| Service cost |  | 971,569 | 730,391 |
| Interest cost |  | 3,288,863 | 3,098,891 |
| Benefits paid |  | $(2,308,384)$ | $(1,917,352)$ |
| Actuarial (gain) loss |  | $(5,298,169)$ | 4,794,541 |
| Benefit obligation at end of year |  | 55,832,624 | 59,178,745 |
| Change in plan assets: |  |  |  |
| Fair value of plan assets at beginning of year |  | - | 1,917,352 |
| Employer contribution |  | 2,308,384 | 1,917,352 |
| Benefits paid |  | $(2,308,384)$ | $(1,917,352)$ |
| Fair value of plan assets at end of year |  | - | - |
| Funded status |  | $(55,832,624)$ | (59,178,745) |
| Prior service cost |  | $(6,363,387)$ | $(7,459,784)$ |
| Unrecognized net loss |  | 5,358,958 | 11,573,622 |
| Accrued postretirement benefit obligation | \$ | (56,837,053) | (55,064,907) |

The net periodic postretirement benefit expense for 2006 and 2005 includes the following components:

|  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| Service cost | \$ | 971,569 | 730,391 |
| Interest cost |  | 3,288,863 | 3,098,891 |
| Amortization of prior service cost |  | $(1,096,397)$ | $(1,096,397)$ |
| Amortization of net loss |  | 916,495 | - |
| Net periodic postretirement benefit expense | \$ | 4,080,530 | 2,732,885 |

## PACE UNIVERSITY

Notes to Financial Statements
June 30, 2006 and 2005

|  | $\mathbf{2 0 0 6}$ |  | 2005 |
| :--- | :--- | :--- | :--- |
| Benefit obligation weighted average assumptions <br> as of June 30, 2006 and 2005: <br> Discount rate |  |  |  |
| Benefit cost weighted average assumptions for the years <br> ended June 30, 2006 and 2005: <br> Discount rate | $6.50 \%$ | $5.25 \%$ |  |

For measurement purposes, a $9 \%$ annual rate of increase in the medical per capita cost of covered health care benefits was assumed for pre-age and post-age 65 coverage for the year ended June 30, 2006, decreasing to $4.5 \%$ in 2012 and remaining at that level thereafter. A $6 \%$ annual rate of increase in the Medicare Part B premiums was assumed for the year ended June 30, 2006. The health care cost trend rate assumption has a significant effect on the accrual. A $1 \%$ increase in the rate translates to an increase in the accumulated postretirement benefit obligation of $\$ 6,856,137$ in 2006 ( $\$ 7,826,357$ in 2005) and an increase in the service and interest cost of $\$ 680,613$ in 2006 ( $\$ 530,549$ in 2005). A $1 \%$ decrease in the rate translates to a decrease in the accumulated postretirement benefit obligation of \$5,595,972 in 2006 ( $\$ 6,366,007$ in 2005) and a decrease in the service and interest cost of $\$ 532,225$ in 2006 ( $\$ 427,470$ in 2005).

Projected plan contributions and benefit payments for each of the next five fiscal years and the five years thereafter are as follows:

|  |  | Before subsidy | Subsidy | After subsidy |
| :---: | :---: | :---: | :---: | :---: |
| 2007 | \$ | 3,006,460 | 281,962 | 2,724,498 |
| 2008 |  | 3,311,513 | 320,557 | 2,990,956 |
| 2009 |  | 3,569,110 | 363,006 | 3,206,104 |
| 2010 |  | 3,748,244 | 397,351 | 3,350,893 |
| 2011 |  | 3,982,237 | 434,548 | 3,547,689 |
| 2012 through 2016 |  | 22,759,154 | 2,748,010 | 20,011,144 |

The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 was reflected as of July 1, 2004, assuming that the University will continue to provide a prescription drug benefit to plan participants that is at least actuarially equivalent to Medicare Part D. As a result of reflecting the effects of Medicare reform as of July 1, 2004, the Accumulated Benefit Obligation at June 30, 2005 decreased by $\$ 8,692,915$, which gain is netted against the actuarial loss for 2005, and the net periodic postretirement benefit cost decreased by $\$ 973,821$.

In September 2006, the FASB issued SFAS No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans. SFAS No. 158 requires an employer to recognize the funded status of a benefit plan, measured as the difference between plan assets at fair value and the benefit obligation on its balance sheet. The University will be required to adopt this standard in its June 30, 2007 financial statements.

## PACE UNIVERSITY

Notes to Financial Statements
June 30, 2006 and 2005

## (12) Asset Retirement Obligations

As discussed in note 2, Summary of Significant Accounting Policies, effective July 1, 2005, the University adopted the provisions of FIN 47, Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143. FIN 47 clarifies that conditional asset retirement obligations meet the definition of liabilities and should be recognized when incurred if their fair values can be reasonably estimated. The University recorded conditional asset retirement obligations of approximately $\$ 3,225,019$, which relate primarily to the University's obligations for removal and/or abatement of certain building asbestos. Upon implementation of FIN 47, the University recorded a $\$ 661,260$ increase in fixed assets (net of accumulated depreciation of \$313,483), a \$3,028,187 increase in liabilities, and a \$2,366,927 charge, which is reported as a cumulative effect of change in accounting principle in the accompanying 2006 statement of changes in unrestricted net assets.

## (13) Operating Leases

The University leases office, student housing, and classroom space under several lease agreements expiring at various dates through October 31, 2021. The minimum annual rentals in connection with such leases are as follows:

|  | Amount |  |
| :---: | :---: | :---: |
| Year ending June 30: |  |  |
| 2007 | \$ | 10,993,348 |
| 2008 |  | 11,975,383 |
| 2009 |  | 12,298,023 |
| 2010 |  | 12,531,233 |
| 2011 |  | 13,526,830 |
| 2012 and thereafter |  | 53,463,824 |
|  | \$ | 114,788,641 |

Total rental expense for the years ended June 30, 2006 and 2005 was $\$ 14,300,484$ and $\$ 14,726,208$, respectively. Included in accounts payable and accrued liabilities is a deferred rent obligation of $\$ 3,385,575$ and $\$ 2,527,509$ at June 30, 2006 and 2005, respectively, which represents straight-lining the total minimum lease payments over the lease terms.

## (14) Self-Insurance

Effective January 1, 1993, the University established a self-insurance plan for employee medical benefits, exclusive of those benefits provided by Health Maintenance Organizations (HMOs). Under the provisions of this plan, insurance carriers provide claims processing and administrative functions, as well as stop-loss coverage for claims (on a calendar year basis) in excess of $\$ 10,957,419$ and $\$ 9,056,827$ for the years ended December 31, 2006 and 2005, respectively. The expense for this program for the years ended June 30, 2006 and 2005 was approximately $\$ 8,927,000$ and $\$ 7,452,000$, respectively. A liability for claims incurred but not reported of approximately $\$ 980,500$ and $\$ 871,000$ as of June 30, 2006 and 2005, respectively, is included in accounts payable and accrued liabilities in the accompanying balance sheets.

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

## (15) Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets at June 30, 2006 and 2005 are principally available to support scholarships and fellowships, academic programs, academic chairs, and capital improvements. Certain temporarily restricted net assets available to support the Lubin School of Business are expendable only for projects approved by the donor's designee.

Permanently restricted net assets at June 30, 2006 and 2005 are restricted to investment in perpetuity, with investment return principally available to support scholarships and fellowships, academic programs, academic chairs, and capital improvements.

## (16) Scholarships and Fellowships

Tuition and fees are presented net of amounts awarded to students to defray their cost of attending the University. The amount awarded totaled \$50,600,139 and \$44,689,350 for the years ended June 30, 2006 and 2005, respectively.

## (17) Expenses

Expenses are reported in the statements of changes in unrestricted net assets in categories recommended by the National Association of College and University Business Officers. The University's primary program services are instruction and research. Expenses reported as academic support, student services, and auxiliary enterprises are incurred in support of these primary program services. Institutional support includes fund-raising expenses of \$4,312,659 and \$3,924,828 for the years ended June 30, 2006 and 2005, respectively. For purposes of reporting fund-raising expenses, the University includes only those fund-raising costs incurred by its Philanthropy office. Contributions and private gifts and grants for the years ended June 30, 2006 and 2005 were $\$ 32,293,611$ and $\$ 14,843,809$, respectively.

## (18) Fair Value of Financial Instruments

The carrying amount of cash, student accounts receivable, grants and other receivables, accounts payable and accrued liabilities, and notes payable approximates fair value because of the short maturity of these financial instruments. The fair value of investments and contributions is disclosed in notes 3 and 4, respectively.

A reasonable estimate of the fair value of loans receivable from students under government loan programs could not be made because the notes are not salable and can only be assigned to the U.S. Government or its designees. The fair value of the loans receivable from students under University loan programs approximates carrying value.

The carrying amount of long-term debt approximates fair value because these financial instruments bear interest at various rates, which, when averaged, are not significantly different from current market rates for loans with similar maturities and credit quality.

## PACE UNIVERSITY

Notes to Financial Statements

June 30, 2006 and 2005

## (19) Allocation of Certain Expenses

The University allocates operation and maintenance of plant, depreciation, and interest and other debt-related expenses based upon building square footage and the use of each facility. For the year ended June 30, 2006 (with comparative totals for 2005), the following allocation of expenses was included in the accompanying statements of changes in unrestricted net assets:

|  | Allocated expenses |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ```Operation and maintenance of plant``` | Depreciation | ```Interest and other debt-related expenses``` | Direct expenses | statement of changes in unrestricted net assets |
| Instruction | \$ | 7,500,609 | 3,052,359 | 1,114,683 | 105,868,766 | 117,536,417 |
| Research |  | 139,816 | 56,898 | 11,257 | 2,244,195 | 2,452,166 |
| Academic support |  | 5,312,496 | 2,161,910 | 427,726 | 30,453,201 | 38,355,333 |
| Student services |  | 3,872,103 | 1,575,745 | 1,716,235 | 26,298,165 | 33,462,248 |
| Institutional support |  | 3,711,700 | 1,510,470 | 1,037,136 | 41,643,983 | 47,903,289 |
| Auxiliary enterprises |  | 10,753,501 | 4,376,117 | 2,545,103 | 16,797,929 | 34,472,650 |
| Total 2006 | \$ | 31,290,225 | 12,733,499 | 6,852,140 | 223,306,239 | 274,182,103 |
| Total 2005 | \$ | 29,853,214 | 12,638,085 | 7,400,609 | 208,408,167 | 258,300,075 |

## (20) Contingency

The University is involved in various legal proceedings and claims arising in the normal course of business. Management of the University does not expect the ultimate resolution of these actions to have a material adverse effect on the University's financial position.

## (21) Subsequent Events

To support its operations and provide a steady stream of cash flows, on December 15, 2006, the University entered into a series of unsecured long-term taxable notes aggregating $\$ 62$ million. The notes bear interest at the One-Month Adjusted LIBOR Rate and mature on July 1, 2037. The aggregate principal amount of the notes is limited to a maximum of $\$ 40$ million from December 15, 2006 through February 28, 2007, $\$ 55$ million from March 1, 2007 through May 31, 2007, and $\$ 62$ million from June 1, 2007 and thereafter. The notes may be redeemed, at a premium ranging from $100.5 \%$ to $102.0 \%$, from July 1, 2012 through June 30, 2017. On December 15, 2006 the unsecured line of credit described in note 6 was paid off with the proceeds from the taxable notes.

